Procurement Functional Design and Leadership

Procurement Functional Strategy

Develop and communicate business aligned strategy for sourcing and procurement.

Organization Design

Design a fit-for-purpose organizational structure, operating and governance model for the sourcing and procurement function.

Talent Strategy

Develop and manage a talent strategy for sourcing and procurement to advance functional maturity and team capabilities.

CPO Influence and Effectiveness

Excel in your role as CPO and trusted business leader to meet the expanding demands of your organization.

Cross-Functional Responsibilities

Leverage insights of other functions owned by CPOs such as logistics, planning, inventory management, real estate and accounts payable.

Sustainable Procurement and Supplier Diversity

Engage, incentivize and improve supplier sustainability and elevate supplier diversity programs.

Digital Transformation Strategy

Develop a technology strategy aligned to business goals and priorities.

Gartner Priorities Navigator™
for Chief Procurement Officers

Elevate your strategy with a Gartner membership. **Get Started.**

Supplier Risk Management

Identify, assess, mitigate and continually monitor supplier risk across a range of risk domains.

Procurement Technology Evaluation and Selection

Make informed technology decisions supported by market guidance and best practices for evaluating and selecting vendors.

Supplier Relationship Management

Prioritize strategic suppliers and jointly create value through collaboration and innovation.

Supplier Performance Management

Measure and improve performance of strategic suppliers through scorecards and incentivization.

Strategic Sourcing

Streamline the strategic sourcing process and improve technology purchasing decisions to optimize spend and reduce risk.

Category Management

Enable strategic thinking and build more effective category strategies to achieve competitive advantage, cost savings and improved supplier relationships.

Emerging Technologies

Experiment with new technologies, such as generative AI, to advance the maturity of the function.

Spend Optimization and Supplier Value Enhancement

Procurement Digital Transformation

Gartner