



Gartner for Supply Chain

Reducing Operational Risk Through Smart Manufacturing

A global medical device organization was looking to reduce operational risk and wastage by investing in select smart factory technology. With support from Gartner, the client was able to create a smart manufacturing strategy that quickly received approval from the leadership, select the right technology vendor and ultimately launch 13 key pilots within a short time frame.

Industry: Life Sciences/Medical Device

Revenue: \$17 Billion

Employees: 70,000



gettyimages
William Taufic



Mission-critical priority

The client was looking to reduce operational risk and wastage by investing in select smart manufacturing capabilities.



How Gartner helped

The client used:

- **Gartner best practice research, tools and benchmarks** to gauge the maturity of their manufacturing function and where they stood compared to competitors.
- **Gartner experts and peer connections** provided insights that helped the client make the case for smart manufacturing investments to their leadership



Mission accomplished

With support from Gartner for Supply Chain, the client:

- **Helped save time and effort** in creating a smart manufacturing strategy & roadmap from scratch.
- **Gained stakeholder buy-in, budget approval** and support in selecting the right technology vendor.
- **Launched 13 key pilots in a short period of time** putting them ahead of schedule in their manufacturing strategy.

Achieve your mission-critical priorities with Gartner for Supply Chain

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