

# CSCO Mission-Critical Priorities (MCPs)

MCPs

## Architect the AI-Driven Supply Chain

**Only 17%** of supply chain organizations have succeeded in scaling AI to drive their operations

Journey Steps

- Build a Supply Chain AI Roadmap
- Become Part of the Enterprise-Level AI Conversation
- Establish a Robust Data Foundation for AI
- Reconcile the Desired AI Future State with Supply Chain's Existing Technology Stack
- Build an AI-Ready Workforce
- Enable AI-Driven Workflow and Process Change
- Develop the AI Trading Partner Ecosystem

## Engineer Profit Amid Shifting Cost Mandates

**Only 21%** of CSCOs are confident in their ability to deliver against short-term cost management expectations

- Respond to Top-Down Cost Improvement Mandates
- Align With the Enterprise on Strategic Intent Including, Where Needed, Cost Model Restructuring
- Apply Existing or Invest in New Tech to Expand and Improve Cost Management
- Plan and Execute Profitable Performance that Balances Business Outcomes
- Enhance Perceptions of Supply Chain as a Profitable Growth Partner

## Grow Market Share Through Frictionless Supply Chain Performance

**67%** of CSCOs identify commercial growth as a top 3 priority over the next 6 to 18 months

- Align on Value Drivers to Grow Your Enterprise's Market Share
- Redesign Supply Chain Workflows to Reduce Friction
- Enable Value-Driving Workflows by Applying AI and Other Technologies
- Align Workforce Capabilities to Deliver Value Through New Workflows
- Design Organizational Structures and Incentives to Deliver Frictionless Performance
- Build Cross-Enterprise and Ecosystem Relationships that Amplify Joint Value Creation