

# Five things cost-effective legal departments do right

## 1. Standardize legal work

**23%**

less legal spend in departments that have a high standardization of legal work



## 2. Hire dedicated legal operations specialists

**30%**

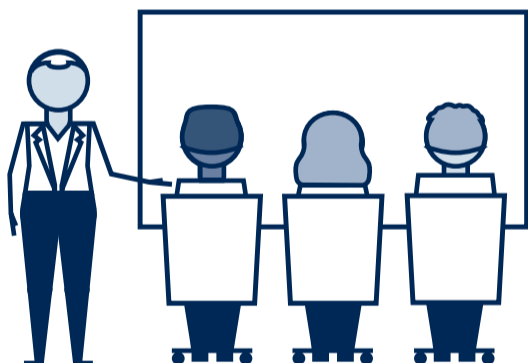
less legal spend in departments with legal operations capabilities



## 3. Invest in training

**2x**

the amount of the in-house budget allocated to training by lower-cost legal departments on average, as compared to higher-cost legal departments



## 4. Consolidate law firms

**55%**

fewer firms are used by lower-cost legal departments than the median legal department



## 5. Allocate more work in-house

**54.9%**

of legal's budget is allocated in-house by low-cost legal departments versus 47.2% for high-cost legal departments



**Cost-Effective Legal Department:** Lower-cost legal departments are those departments in the lowest quartile of spend within their Gartner TruePeer group. These departments spend comparatively less than their peers when managing a similar volume and portfolio of work.

n = 95 (Allocate More Work); 99 (Hire Dedicated Legal); 142 (Invest in Training)  
Source: 2018 Gartner State of the Legal Function Survey

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