

Making the Right Legal Technology Investments

Industry: Food/Retail
Revenue: Approx. \$2.7 Billion
Employees: 13,000



Mission-critical priority

Have the best-fit matter management vendor manage work and measure functional efficiency to demonstrate the value of legal.



How Gartner helped

The client used:

- **Gartner insights, tools and multiple rounds of expert one-on-ones** to help them clearly define their technology requirements and establish a broader technology strategy.
- **Gartner experts in technology vendor selection**, the AGC was able to confidently select the solution most aligned to their needs, setting them up for success.



Outcome

With support from Gartner for Practice, the client:

- **Gained a clear understanding** of the steps needed to assess and select a legal matter management vendor.
- **Created, assessed and narrowed down** a vendor list to select the best vendor.
- **Evaluate vendors** according to their specific needs and goals.