

## Pricing Index Purchasing Information

### Pricing Terms and Condition

Pricing Index DIR Customer Price for each year are effective for purchase orders received on or before December 31st of the year indicated with a service start date no later than January 1st of the following year. To be eligible for these rates, purchasing entity must be a United States government entity, public sector entity, or a nonprofit wholly owned and operated by government. Other purchasing entities at Gartner's discretion.

Prices therein are maximum not to exceed rates. Please check with account representative for actual pricing before purchasing. The actual price an eligible client will pay for the renewal of any existing Service or the issuance of a new order will be consistent with the then current Gartner Public Sector pricing or the rates herein, whichever is less, plus any applicable administrative fee(s) for the Service(s) ordered. Gartner reserves the right to update its pricing to be consistent with the then-current Gartner Public Sector pricing and product availability.

### Product Description

The service description for each Product Description item is provided as a hyperlink in the product name.

### Product Availability

The availability of products may change; check with your Gartner account executive before purchasing. Should a product listed herein be no longer available for new license purchases, Gartner will notify client of the change or provide an amended price list designating such product as renewal only or for renewing subscriber. For products not listed herein, Gartner may offer to an eligible client rate consistent with the then-current Gartner Public Sector pricing plus any applicable administrative fees for the service(s) ordered or rates consistent with a similar product listed herein as a substitution provided the product has the same license type and pricing. Check with your Gartner account executive before purchasing.

### Multi-Year Purchase Requirements

The prices offered for multi-year purchase shall be provided upon request and require a noncancellable commitment whereby DIR Customer agrees to waive termination for convenience rights. For clarity, the following clause applies and shall be included in the multi-year purchase order and/or Service Agreement:

Due to the multi-year term of this Service Agreement, Customer expressly waives its right in section "11.2.3 Termination for Convenience" of DIR Appendix A Standard Contract Terms and Conditions Cooperative Contracts. Customer retains rights in section "11.2.1 Termination for Non-Appropriation" of DIR Appendix A. This Service Agreement shall automatically renew at the prices set forth herein unless Gartner receives written notice from Customer requesting an adjustment to the annual fees to match the then-current contract fees. Such notice must be received by Gartner at least ninety (90) days prior to the Contract Term Start Date of the renewal year to be modified. Once Services for a renewal year commence, it is non-cancellable. Any additional or renewal purchases shall be at the then-current contract fees.

## Purchasing Guidelines

<sup>1</sup> "Single License" price per license applies to a buying center that has one individual license; "Multi License" price per license applies to a buying center that has at least two qualifying licenses within the same agency or named client. To qualify for Multi License price levels, services must be ordered on the same Service Agreement or Purchase Order and reflect a common "Bill To" address. Strategic Advisory Services, Conferences, and Add-on services do not contribute towards Multi License pricing qualification.

<sup>2</sup> Team licenses require the purchase of a team configuration and are not available for purchase as standalone licenses. Certain team solutions are Limited Availability services as indicated in the pricing table. A maximum of one (1) Leader and three (3) to ten (10) Members per team unless otherwise indicated in the list above. A minimum of three (3) Advisor and/or Cross Function team member licenses required per Enterprise IT Leadership Leader and per Partner license. All licenses in a Team must be coterminous and of the same team type. For example, a Team Plus configuration may only contain Team Plus licenses and cannot include other types of team licenses such as Team Plus with Industry, Team (non-Plus), etc. Team solutions with Industry Advisory Services is for one industry and all licenses in the team must purchase access to the same industry.

Product specific team solution guidelines:

### **Executive Programs v2 Team:**

- CIO Guided Member, CIO Guided Leader Member, Partner Member, and Partner Leader Member require an Executive Programs v2 Guided Team Guided Team Leader. CIO and Partner Leader Member licenses requires Executive Programs v2 Extended Team Advisor or Cross Function Members.
- Role-based (CDAO, CISO, Software Engineering Leaders, etc.) Leader Member licenses requires EXP v2 Extended Team Members with the same role-based domain and the same guided or self-directed designation. Other roles may be available. Contact Gartner account representative for availability.

### **Executive Programs Leadership Team Plus and Gartner for CIOs Team Plus:**

- IT Executive Team Leader, Delegate Team Leader, and Advisor Team Leader require Gartner for IT Leadership Team Plus Team Members.
- Partner Team Leader requires three Gartner for Enterprise IT Leadership Team Plus Advisor and/or Cross Function Team Members before other Team Member licenses can be added.

### **Executive Programs Leadership Team:**

- IT Executive Team Leader, Delegate Team Leader, and Advisor Team Leader require Gartner for IT Leadership Team Members.
- Partner Team Leader requires three Gartner for Enterprise IT Leadership Team Advisor and/or Cross Function Team Members before other Team Member licenses can be added.

### **Gartner for Chief Financial Officers Team:**

- Advisor Team Leader requires Gartner for Finance Leaders Team Members.

### **Gartner for Chief Human Resources Officers Team:**

- Advisor Team Leader requires Gartner for Human Resources Leaders Team Members.

### **Gartner for Chief Marketing Officers Team:**

- Advisor Team Leader requires Gartner for Marketing Leaders Team Members.

<sup>3</sup> Availability is limited or invitation only. Please check with your Gartner Sales representative before ordering.

<sup>4</sup> Purchasing prerequisite and/or eligibility requirements apply. Check with Sales representatives before purchasing.

<sup>5</sup> Technical Professionals Team licenses require the purchase of a team configuration and are not available for purchase as standalone licenses. Each Technical Professionals Team consists of one (1) Team Leader and four (4) Team Member coterminous licenses. Up to six (6) additional Team Members may be added for a maximum total of ten (10) Team Members per Team Leader.

<sup>6</sup> Renewal Only and Renewing Subscriber services and pricing are available to eligible license holders who purchased the service listed on or before the date specified above or below and continuously purchase the service thereafter. Please check with Sales Representative for availability and eligibility before ordering.

\* Aggregate Legacy Core IT Research Reference and Advisor licenses at the Agency/Operating Unit level only on a single Purchase Order to determine license quantity price level. Once the Legacy Core IT Research aggregate drops to a lower license quantity price level, lower license quantity price level applies going forward and no longer qualifies to raise the price level to a higher licenses quantity price level. Core IT Research to IT Leaders or Industry Advisory Services promotional migration options may be available. Please check with your Gartner Account Executive for details.

<sup>7</sup> Ticket prices apply to orders received by December 31st of the year indicated for the start of each term. For example, ticket prices for Year 2023 applies to orders received on or before December 31, 2023. Future ticket prices have not been released; please check with account representatives for future pricing at the time of purchase.

<sup>8</sup> Higher Education products are only available to eligible public and not-for-profit Higher Education colleges or universities with undergraduate students pursuing two-year associate or four-year baccalaureate degrees in information technology. A Core IT Research Reference for Higher Education license is for one designated, student campus based on the total full-time equivalent (FTE) student enrollment of the college or university, as assessed at the time of purchase. Purchasing prerequisites apply. Check with Sales representatives before purchasing. Technical Professionals for Higher Education is only available to IT staff of the designated college or university.