

Building a Strong AI Foundation Through Strategic Partnership

Organization: UK Ministry of Defence
Industry: Government and Public Sector / Healthcare / Defence
Employees: <55,000



Mission-critical priority

Eileen Jessop, Chief Digital and Information Officer at the UK Ministry of Defence, sought support from Gartner to address the need for a robust AI strategy and effective contract management. She needed to ensure organizational readiness for AI and to maximize value from strategic contracts.



How Gartner helped

- Partnered with the organization to **educate senior leadership on AI**, including structure, people, and governance requirements for successful AI implementation.
- **Exchange with experienced analysts and peer organizations** further along in their AI journeys, helping the team prepare effectively.
- Offered **valuable advice on contracts** before signing, ensuring the organization drives maximum value from its agreements.



Outcome

- Increased **organizational understanding and readiness for AI adoption**.
- **Improved contract outcomes and value realization** through expert guidance.
- Sustained value through access to **Gartner's extensive network and industry insights**.

"I've been a Gartner client for many, many years because the power of the network and the insights they bring have always brought value into my role."

— **Eileen Jessop, Chief Digital and Information Officer, UK Ministry of Defence**