

An Operating Model with New Technologies to Support the Business Strategy

Company Name: Aveng Group Ltd.
Industry: Construction and Engineering
Revenue: \$3.1 billion (AUD)
Employees: 3,000+



Mission-critical priority

Aveng is an international engineering led contractor focused on infrastructure, resources and contract mining. Aveng reviews its strategy regularly to ensure it remains relevant and responsive to changes in the Group's external environment. The company has identified key levers as the drivers of future growth, one of them being people and systems. This includes investing in skills, competencies and leadership while also digitising and adopting new ways of working.



How Gartner helped

The client used:

- Gartner to ensure **the right levers are pulled for operational efficiencies** since the Aveng Group works in a low margin environment with minimal room for error. This included what which new systems or technologies could be implemented, exploring new processes to support the business strategy, and support to transform the business application portfolio.
- **Gartner tools and insights** such as time and pace analysis studies to help identify **how to improve the business application portfolio**, helping to quantify the **opportunities or risks**.
- Gartner guidance and support in engaging software and service providers to ensure the company was **making the right investment decisions**.
- **Expert knowledge from subject matter experts and the application of key research**, supporting troubleshooting opportunities to ensure decisions are aligned to the business.
- Gartner **vendor contract reviews** and ensuring the **best value** is received from third parties.

"Gartner has supported us to identify sustainable solutions and services, which operating models we should implement within our business and ensure we've got a high bang for buck from our technology and solution investments." Heinrich Kukuk, Group Executive, IT, Aveng Group



Outcome

With support from Gartner, Aveng Group was able to:

- **Improve productivity** within its IT function and within the business.
- **Make fast, and effective and sustainable decisions that facilitated solutions** to be implemented quickly, while testing ideas against alternatives, ensuring that **focus and efforts** were spent in the right area.
- **Improve cost effectiveness** by comparing the value from various vendor offerings and understanding what peers and competitors are doing.
- **Save time**, enabling leadership to collaborate more with their teams, troubleshooting opportunities and ensuring business alignment.