

Develop Finance Talent to Execute Strategy Reset

Industry: Government
Employees: 10,000 to 50,000



Mission-critical priority

A new-to-role CFO and his DCFO needed guidance to reset the agency's strategy, as it was different for the center versus sub agencies and not contributing meaningfully to mission-critical goals.



How Gartner helped

The client used:

- **Used** Gartner Finance Score for Government across the center and sub agencies to identify urgent performance gaps to tackle
- **Used Gartner advisors to review** diagnostic results, prioritizing projects to accomplish strategy reset and providing step-by-step guidance and resources



Outcome

With support from Gartner for Finance, the client:

- **Increased focus** on the strategic improvements, including standing up a finance talent development program.
- **Increased the speed** with which the agency created a robust program: The CFO and DCFO credit Gartner with a nearly 10% increase in efficiency.