### RavenCSI Builds Brand Reputation With Review Collection Campaigns

#### **Client Success Story**

RavenCSI built brand trust and credibility by collecting reviews and showcasing its customers' voice across Capterra, GetApp, and Software Advice.



Software category: Survey Software

Soultions used: Profiles, Review Collection Service

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"Gartner Digital Markets is the industry standard and being listed with a solid set of reviews on their sites is fundamental to being successful in the SaaS and software space, as well as being seen as a trusted brand."

**Brian Boyette**Owner, RavenCSI

Gartner Digital Markets



#### **Problem**

RavenCSI wanted to increase brand credibility and differentiate themselves from the competition by collecting customer reviews.



#### Solution

RavenCSI launched review collection campaigns with gift card incentives for reviewers and was able to quickly gather customer feedback.



#### **Results**

- Collected 11 customer reviews in 2 months
- Increased reviewer participation by providing gift card incentives
- Gathered customer feedback to improve its product
- Increased brand credibility

## **Build your brand and capture buyer demand with Gartner Digital Markets**

**Learn More** 

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