Get More From Every Dollar

Improve financial performance and limit short-term cost cutting decisions to unlock investment capacity through portfolio, vendor, and operational optimization.

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Get More From Every Dollar.

Our core services represent the foundation of how we help clients improve financial performance, unlock sustainable savings and maximize the value of every dollar spent. We tailor and combine services to address each client's priorities.

Cost Strategy

Identify sustainable savings opportunities, challenge demand and prioritize investments to reduce cost while freeing up capacity for growth.

Cost Transparency & Benchmarking

Reveal where money is spent, benchmark costs and performance against peers, and identify opportunities to improve efficiency and value.

Vendor & Contract Optimization

Reduce third-party expenditure, strengthen commercial terms and maximize supplier value through portfolio rationalization and effective negotiations.

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Technology & Cloud Cost Optimization

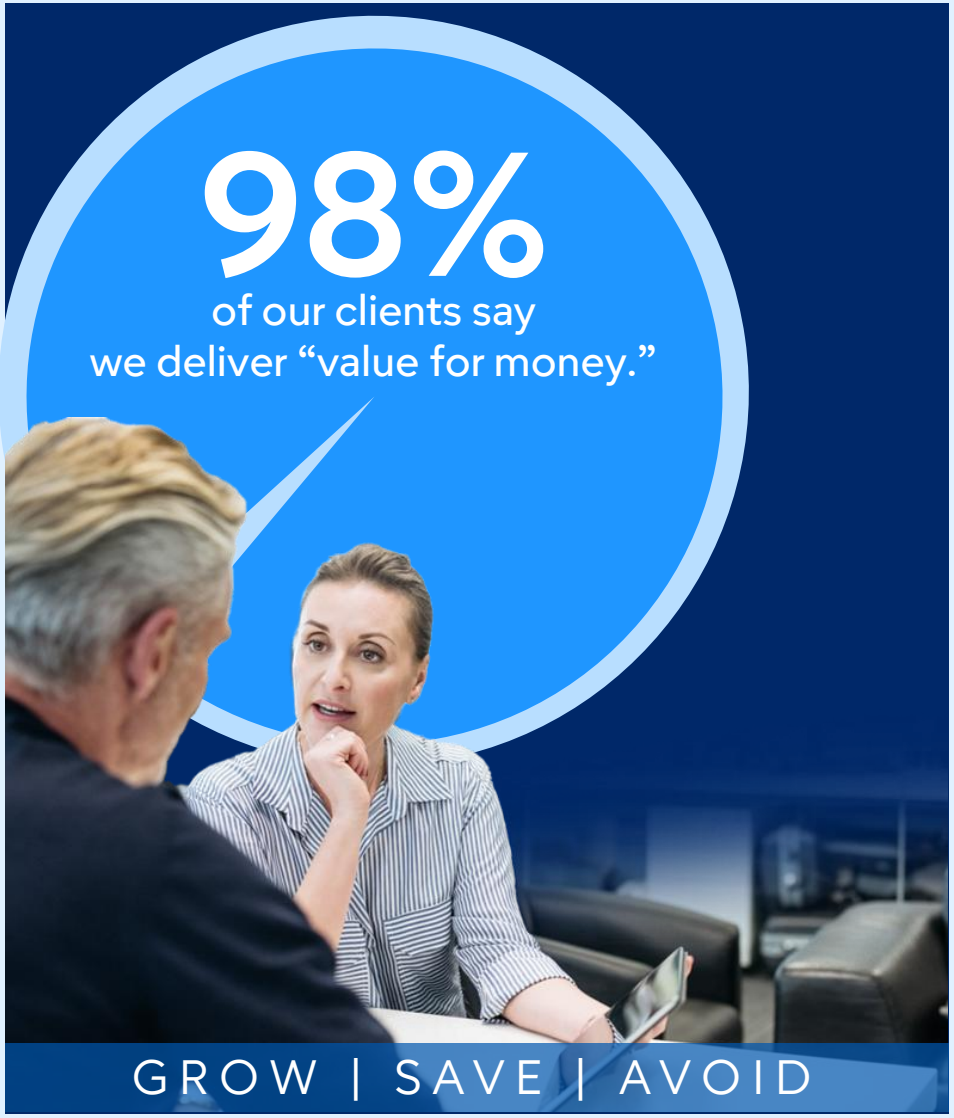
Rationalize applications, infrastructure and cloud investments to maximize the value of technology assets.

Workforce & Operational Efficiency

Identify opportunities to rightsize workforce and operating costs through labor and supplier optimization and more efficient service delivery models.

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The Results?

A selection of real-world examples demonstrating how we help our clients improve financial performance, unlock sustainable savings and maximize the value of every dollar spent.

Our client sought to gain greater visibility into IT spending, identify sustainable cost savings, and prioritize opportunities across vendors, workforce and applications.

$25M	Savings identified in annual IT spend
20%	Identified reduction in annual vendor costs

Our client needed to reduce IT expenditure, but also improve reliability by consolidating vendors, optimizing contracts and transforming sourcing practices.

20%	Reduction in IT services costs
50%	Reduction in critical IT incidents, improving value from suppliers

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