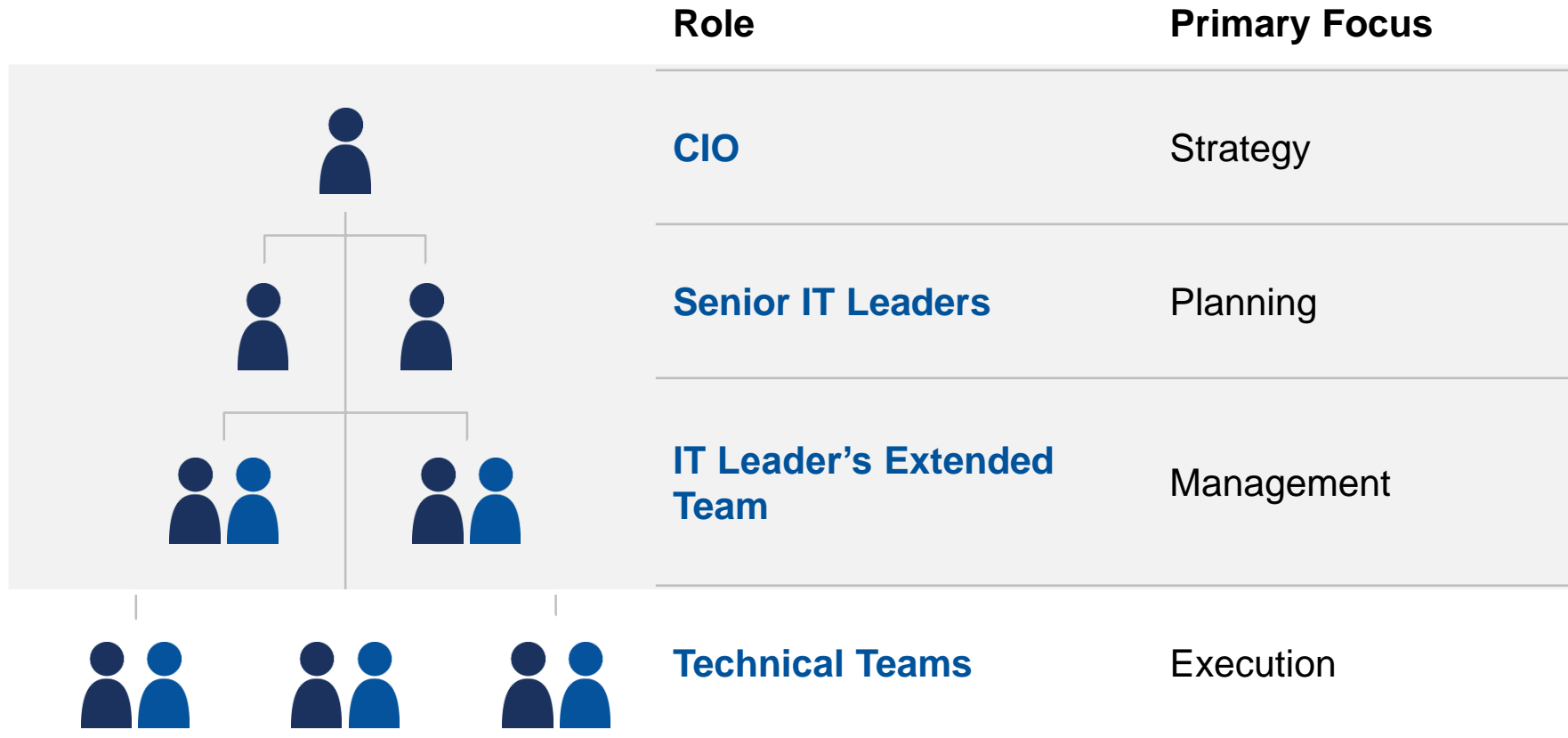




Gartner Team Plus

Team Plus supports the unique needs of IT teams



At all levels of the portfolio, Team Plus provides client access to Gartner via individual licenses that are sold together in a "Team." Like Gartner Team, Team Plus offers the flexibility to mix-and-match team member types to create tailored solutions for our clients

Clients gain value in three ways



Trusted insights

Independent, rigorously vetted research to build clients' understanding and inform their strategy

Proven methods and processes, providing information to support your key decisions



Strategic advice

Objective, one-to-one guidance from a team that understands your role, priorities and challenges

Comprehensive C-level understanding to ensure all stakeholder perspectives are covered

Professional development, ensuring you and your team excel in your roles



Practical tools

Benchmarking and diagnostics to help you compare against peer organizations and prioritize areas to improve

Toolkits and guides that save time and equip your team to execute

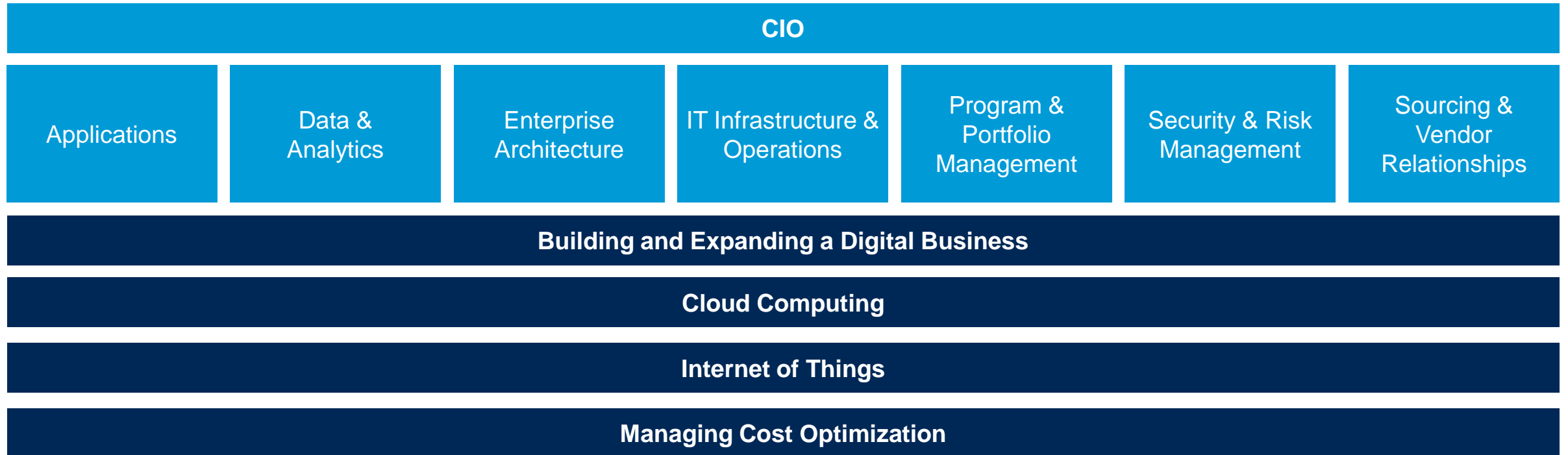
Peer and member-driven insight to broaden your perspective, avoid pitfalls and solve common challenges faster

Do you and your team have what you need to succeed?

- Do you and your team have unbiased external guidance to help you make contextualized decisions?
- Are you able to mitigate the risk of product decisions with the right partners, products, terms and pricing?
- What are the best practices you and your team can use to improve and accelerate change in your enterprise?
- Do you and your team have a network of qualified peers who can help you uncover innovative approaches?
- Have you defined a strategy for equipping your leaders with the tools and guidance they need for professional development?

Gartner Team Plus enables you to deliver on critical initiatives, extend the maximum value of Gartner to your team and achieve the best possible outcomes for your organization.

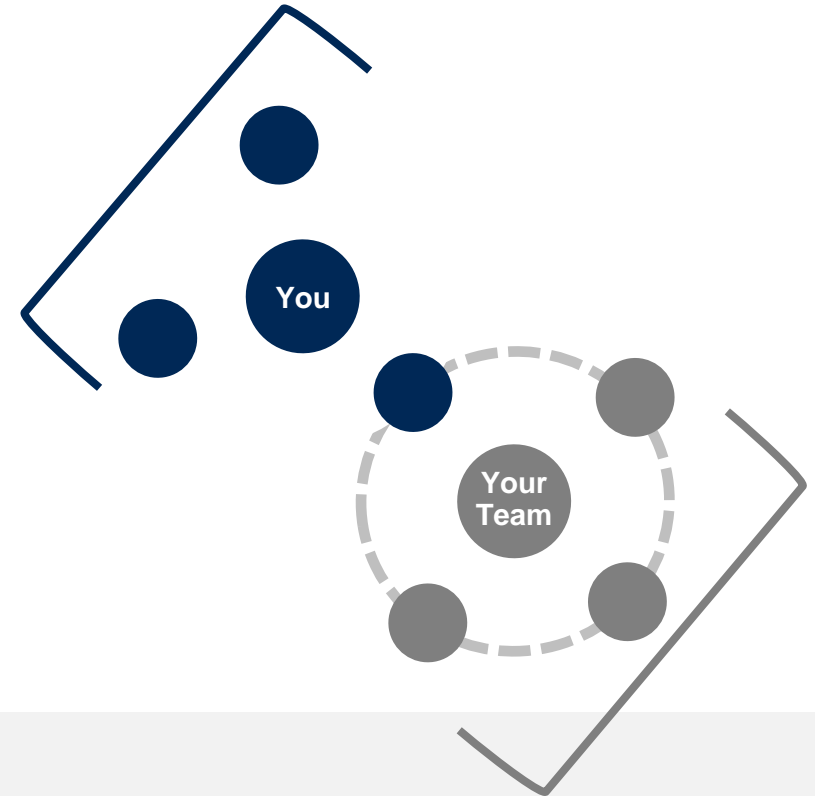
Gartner serves roles across your entire IT function



Gartner empowers you and your team to succeed on key initiatives and projects

All Team Plus products, available at multiple levels, offer **shared access** to targeted research and insights, expert research advisors, and member perspectives in order to:

- Make more informed decisions
- Work more efficiently as a team
- Drive better business results faster



Team Plus offers differing levels of membership so you can equip each member of your team according to their needs

Team Plus provides end-to-end support for your key initiatives

Define Strategy

Make the Right
Decision Fast

Translate Vision into an
Actionable Plan

Gartner Team Plus

- Holistic solutions that align with the way you work – in teams
- Flexibility to select the right type of license for each of your team members

In Action: How Team Plus can support cloud computing strategy

	Define Strategy	Make the Right Decision Fast	Translate Vision into an Actionable Plan
Illustrative Gartner Support	<ul style="list-style-type: none"> ▪ Inquiry ▪ Research content around Cloud economics and trends ▪ Benchmarking and diagnostic tools for cost modeling your data center 	<ul style="list-style-type: none"> ▪ Magic Quadrant for Cloud Infrastructure as a Service ▪ Hype Cycle for Cloud Security ▪ Peer Insights vendor reviews 	<ul style="list-style-type: none"> ▪ Ignition Guides for roadmap implementation ▪ Tools and Templates for scenario planning
Illustrative Gartner Deliverables	<ul style="list-style-type: none"> ▪ Cloud Computing Risk Assessment Questionnaire ▪ Straight Talk about Cloud Economics ▪ Cloud Strategy Roadmap Tool 	<ul style="list-style-type: none"> ▪ Cloud Application Migration Cost Tool ▪ Cloud Migration Impact Calculator ▪ Cloud Champion (client examples) 	<ul style="list-style-type: none"> ▪ Cloud Strategy Checklist ▪ Hiring Guide for Cloud Solutions Architect ▪ Ignition Guide to Building an Infrastructure Service Catalog for Internal IT ▪ Cloud Strategy - Communication Deck for Senior Executives

We make it easier for you and your team to execute successfully on key priorities

How you benefit:

A strategic partnership

Realize the value of Gartner with a thought partner who understands your role and keeps you on track.

Greater business success

Keep focus with exclusive research and expert advice, an exclusive peer community and meetings and events designed to support your objectives.

A team aligned to your priorities

Bring the team together and build consensus for better decision making.

Easier succession planning

Support your team members' growth through professional development.

How your leadership team benefits:

Expert guidance

Gain and exchange critical insights through Gartner research advisor interactions, peers and events.

Unified vision

Share information and engage in consensus-building workshops that optimize team efficiency.

Support for critical initiatives

Leverage proprietary Gartner tools and research to inform key decisions.

Leadership development

Acquire new competencies through content specifically designed for the professional development of technology leaders.