

Research Analyst Organizational Chart

As of 3/31/2018 (not including heritage CEB advisors)

| | Manager Level | AssociateName | Region | Country |
|--|--------------------|--------------------------|--------|----------------------|
| CIO Research Group | | | | |
| | SVP | Sribar, Val | NA | United States |
| | | Geschickter, Chet | NA | United States |
| | | Howard, Chris (Research) | NA | United States |
| | | Kutnick, Dale | NA | United States |
| CEO & Digital Business Leader | | | | |
| | Team Manager | Kost, John | NA | United States |
| | | Berntz, Ivar | EMEA | Netherlands |
| | | Furlonger, David | NA | Canada |
| | | Hunter, Richard | NA | United States |
| | | Iyengar, Partha | APAC | India |
| | | LeHong, Hung | NA | Canada |
| | | Lopez, Jorge | NA | United States |
| | | Raskino, Mark | EMEA | United Kingdom |
| | | Waller, Graham | NA | United States |
| Industries Research Group | | | | |
| | Group Team Manager | Rocco, Eric | NA | United States |
| Retail | Team Manager | Burt, Miriam | EMEA | United Arab Emirates |
| Retail | | Hetu, Robert | NA | United States |
| Retail | | Joliet, Joanne | NA | United States |
| Retail | | Marian, Kelsie | NA | United States |
| Government & Education | Team Manager | Di Maio, Andrea | EMEA | Italy |
| Government & Education | | Blanton, Cathleen | NA | United States |
| Government & Education | | Calhoun Williams, Kelly | NA | United States |
| Government & Education | | Cannon, Neville | EMEA | United Kingdom |
| Government & Education | | Finnerty, Bill | NA | United States |
| Government & Education | | Holgate, Rick | NA | United States |
| Government & Education | | Howard, Rick | NA | United States |
| Government & Education | | Lachecca, Dean | APAC | Australia |
| Government & Education | | Lowendahl, Jan-Martin | EMEA | Sweden |
| Government & Education | | Mendonsa, Alia | NA | United States |
| Government & Education | | Mickoleit, Arthur | EMEA | Austria |
| Government & Education | | Morgan, Glenda | NA | United States |
| Government & Education | | Thayer, Terri-Lynn | NA | United States |
| Government & Education | | Yanckello, Robert | NA | United States |

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| | Manager Level | AssociateName | Region | Country |
|------------------------------------|--------------------|---------------------------|--------|----------------------|
| Healthcare III | Group Team Manager | Lefebure, Steven | NA | United States |
| Healthcare III | | Craft, Laura | NA | United States |
| Healthcare III | | Cribbs, Jeff | NA | United States |
| Healthcare III | | Gilbert, Mark E. | NA | United States |
| Healthcare III | | Handler, Thomas | NA | United States |
| Healthcare III | | Jones, Mike | EMEA | United Kingdom |
| Healthcare III | | Pessin, Gregg | NA | United States |
| Healthcare III | | Runyon, Barry | NA | United States |
| Healthcare III | | Shaffer, Vi | NA | United States |
| Healthcare IV | Team Manager | Holmes, Brad | NA | United States |
| Healthcare IV | | Bishop, Mandi | NA | United States |
| Healthcare IV | | Cole, Bryan | NA | United States |
| Healthcare IV | | Davies, Stephen | NA | United States |
| Healthcare IV | | Mann, Barb | NA | United States |
| Healthcare IV | | Shanler, Michael | NA | United States |
| Healthcare IV | | Smith, Jeff | EMEA | France |
| Industries Research Group I | | | | |
| | Group Team Manager | Oliva, Vincent | NA | United States |
| Energy & Utilities & CSP | Team Manager | Hackler, Kathie | NA | United States |
| Energy & Utilities & CSP | | Cana, Mentor | NA | United States |
| Energy & Utilities & CSP | | Cohen, Ethan | NA | United States |
| Energy & Utilities & CSP | | Cushing, Simon | EMEA | United Kingdom |
| Energy & Utilities & CSP | | Foust, Nicole | NA | United States |
| Energy & Utilities & CSP | | Harrison, Keith | EMEA | United Kingdom |
| Energy & Utilities & CSP | | McAvey, Rich | NA | United States |
| Energy & Utilities & CSP | | Osmond, Neil | APAC | New Zealand |
| Energy & Utilities & CSP | | Sumic, Zarko | NA | United States |
| Financial Services 1 | | D'Orazio, Vittorio | EMEA | Italy |
| Financial Services 1 | | Harris-Ferrante, Kimberly | NA | United States |
| Financial Services 1 | | Merji, Ali | EMEA | United Arab Emirates |
| Financial Services 1 | | Shotton, Laurie | EMEA | United Kingdom |
| Financial Services 1 | | Thomas, Chuck | NA | United States |
| Financial Services 2 | | Chesini, Fabio | EMEA | Spain |
| Financial Services 2 | | Cohen, Stessa | NA | United States |
| Financial Services 2 | | Free, Don | NA | United States |
| Financial Services 2 | | Haner, Jeff | NA | United States |
| Financial Services 2 | | Natale, Richard | NA | United States |
| Financial Services 2 | | Newton, Alistair | EMEA | United Kingdom |
| Financial Services 2 | | Uzureau, Christophe | APAC | Hong Kong |

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|-------------------------------|--------------------|----------------------|--------|----------------|
| Cross Ind & Advanced Manufact | Team Manager | Ridder, Frank | EMEA | Germany |
| Cross Ind & Advanced Manufact | | Basilere, Pete | NA | United States |
| Cross Ind & Advanced Manufact | | Duerst, Michelle | NA | United States |
| Cross Ind & Advanced Manufact | | Eichhorn, Ellen | NA | United States |
| Cross Ind & Advanced Manufact | | Halpern, Marc | NA | United States |
| Cross Ind & Advanced Manufact | | Isert, Carsten | EMEA | Germany |
| Cross Ind & Advanced Manufact | | Ramsey, Michael | NA | United States |
| Cross Ind & Advanced Manufact | | Smith, Stephen | NA | United States |
| Cross Ind & Advanced Manufact | | Steenstrup, Kristian | APAC | Australia |
| Cross Ind & Advanced Manufact | | Tratz-Ryan, Bettina | EMEA | Germany |
| Financial Services | Team Manager | Weiss, Juergen | EMEA | Germany |
| Financial Services 1 | Team Manager | Redshaw, Pete | EMEA | United Kingdom |
| Financial Services 2 | | Gill, Sham | EMEA | United Kingdom |
| Office of the CIO I | | | | |
| | Group Team Manager | Laracuenta, Raymond | NA | United States |
| Office of the CIO II | | McMullen, Leigh | NA | United States |
| Strat, Innovation & CIO Role | Team Manager | Weldon, Lee | EMEA | United Kingdom |
| Strat, Innovation & CIO Role | | Beresford, Jenny | APAC | Australia |
| Strat, Innovation & CIO Role | | Colella, Heather | NA | United States |
| Strat, Innovation & CIO Role | | Cox, Ian | EMEA | United Kingdom |
| Strat, Innovation & CIO Role | | Fenn, Jackie | NA | United States |
| Strat, Innovation & CIO Role | | Matsubara, Eiichi | APAC | Japan |
| Strat, Innovation & CIO Role | | Matsumoto, Yoshi | APAC | Japan |
| Strat, Innovation & CIO Role | | Mesaglio, Mary | EMEA | Spain |
| Strat, Innovation & CIO Role | | Moyer, Kristin | NA | United States |
| Strat, Innovation & CIO Role | | Nunno, Tina | NA | United States |
| Strat, Innovation & CIO Role | | Prentice, Brian | APAC | Australia |
| Strat, Innovation & CIO Role | | Rowell-Jones, Andy | APAC | Australia |
| Strat, Innovation & CIO Role | | Skyttegaard, Peter | EMEA | Denmark |
| Strat, Innovation & CIO Role | | Tyler, Irving | NA | United States |
| Strat, Innovation & CIO Role | | Van Ommeren, Erik | EMEA | Netherlands |

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|--|--------------------|-------------------------|--------|----------------|
| IT Strategic Performance Mgt | Team Manager | Young, Colleen | NA | United States |
| IT Strategic Performance Mgt | | Chen, Owen | APAC | China |
| IT Strategic Performance Mgt | | Curtis, Debra | NA | United States |
| IT Strategic Performance Mgt | | Dreyfuss, Cassio | LA | Brazil |
| IT Strategic Performance Mgt | | Gabrys, Ed | APAC | Hong Kong |
| IT Strategic Performance Mgt | | Gulzar, Remi | EMEA | Netherlands |
| IT Strategic Performance Mgt | | Hill, Janelle | NA | United States |
| IT Strategic Performance Mgt | | MacDorman, John | NA | United States |
| IT Strategic Performance Mgt | | Mingay, Simon | EMEA | United Kingdom |
| IT Strategic Performance Mgt | | Nielsen, Tomas Hannibal | EMEA | Denmark |
| IT Strategic Performance Mgt | | Popkin, Jamie | NA | United States |
| IT Strategic Performance Mgt | | Scott, Donna | NA | United States |
| IT Strategic Performance Mgt | | Sinha, Monika | NA | United States |
| IT Strategic Performance Mgt | | Topham, Darren | EMEA | United Kingdom |
| People & Financial Management | | | | |
| | Group Team Manager | Gomolski, Barbara | NA | United States |
| | | Anderson, James | NA | United States |
| | | Buchanan, Stewart R. | EMEA | United Kingdom |
| | | McGee, Ken | NA | United States |
| | | McGittigan, Jim | NA | United States |
| | | Potter, Kurt | NA | United States |
| | | Proctor, Paul | NA | United States |
| | | Sampath, Srinath | NA | United States |
| | | Smith, Michael | NA | United States |
| | | Solanki, Sanil | EMEA | United Kingdom |
| Leadership, Culture & People | Team Manager | Mello, Alvaro | NA | United States |
| Leadership, Culture & People | | Adnams, Suzanne | NA | Canada |
| Leadership, Culture & People | | Berry, Diane | NA | United States |
| Leadership, Culture & People | | Griffin, Deonn | NA | United States |
| Leadership, Culture & People | | Mok, Lily | NA | United States |
| Leadership, Culture & People | | Olding, Elise | NA | United States |
| Leadership, Culture & People | | Papegaaij, Bard C. | APAC | Australia |
| Leadership, Culture & People | | Robertson, Bruce | NA | United States |
| Leadership, Culture & People | | Struckman, Christie | NA | United States |

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| Manager Level | AssociateName | Region | Country |
|--|---|--------|----------------|
| IT Leaders&Tech Professionals | | | |
| SVP | Harris, Mike | NA | United States |
| | Willis, David | NA | United States |
| Applications | | | |
| Group Team Manager | Childs, Sheila | NA | United States |
| | Gaughan, Dennis | NA | United States |
| ERP: HCM Technologies | Burden, Mike | EMEA | United Kingdom |
| ERP: HCM Technologies | Cerrato, Jason | NA | United States |
| ERP: HCM Technologies | Freyermuth, Jeff | NA | United States |
| ERP: HCM Technologies | Grinter, Sam | EMEA | United Kingdom |
| ERP: HCM Technologies | Hanscome, Ron E. | NA | United States |
| ERP: HCM Technologies | Lougee, Melanie | NA | United States |
| ERP: HCM Technologies | Poitevin, Helen | EMEA | France |
| Enterprise App Suites & ERP | Group Team Manager Drobik, Alexander | EMEA | United Kingdom |
| Enterprise App Suites & ERP | Bergfors, Magnus | EMEA | Sweden |
| Enterprise App Suites & ERP | Connaughton, Patrick | NA | United States |
| Enterprise App Suites & ERP | Edwards, Desere | NA | United States |
| Enterprise App Suites & ERP | Iervolino, Christopher | NA | United States |
| Enterprise App Suites & ERP | Sommers, Kaitlynn | NA | United States |
| Enterprise App Suites & ERP | Van Decker, John | NA | United States |
| ERP: HCM Technologies | Team Manager Coleman, Mark | EMEA | United Kingdom |
| ERP Strat & Value Realization | Team Manager Wilson, Deborah | NA | United States |
| ERP Strat & Value Realization | Faith, Tim | NA | United States |
| ERP Strat & Value Realization | Ganly, Denise | APAC | Australia |
| ERP Strat & Value Realization | Guay, Mike | NA | United States |
| ERP Strat & Value Realization | Nguyen, Duy | NA | United States |
| ERP Strat & Value Realization | Phelan, Pat | NA | United States |
| ERP Strat & Value Realization | Saunders, Paul | EMEA | United Kingdom |
| ERP Strat & Value Realization | Torii, Denis | LA | Brazil |
| App Arch, Dev & Integration | Group Team Manager Finley, Ian | NA | United States |
| App Arch, Dev & Integration | Herschmann, Joachim | EMEA | Germany |
| App Arch, Dev & Integration | Mann, Keith | NA | Canada |
| App Arch, Dev & Integration | Murphy, Thomas | NA | United States |
| App Arch, Dev & Integration | West, Mike | NA | United States |
| App Arch, Dev & Integration | Wilson, Nathan | NA | United States |

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| | Manager Level | AssociateName | Region | Country |
|-------------------------------|--------------------|------------------------|--------|----------------|
| App Design & Development | Team Manager | Clark, William | NA | United States |
| App Design & Development | | Baker, Van | NA | United States |
| App Design & Development | | Driver, Mark | NA | United States |
| App Design & Development | | Dunie, Rob | NA | United States |
| App Design & Development | | Leow, Adrian | APAC | Hong Kong |
| App Design & Development | | Resnick, Marty | NA | United States |
| App Design & Development | | Revang, Magnus | EMEA | Norway |
| App Design & Development | | Wong, Jason | NA | United States |
| App Arch, Infra & Integration | Team Manager | Schulman, Jeff | NA | United States |
| App Arch, Infra & Integration | | Golluscio, Elizabeth | NA | United States |
| App Arch, Infra & Integration | | Guttridge, Keith | EMEA | United Kingdom |
| App Arch, Infra & Integration | | Natis, Yefim | NA | United States |
| App Arch, Infra & Integration | | Pezzini, Massimo | EMEA | Italy |
| App Arch, Infra & Integration | | Thomas, Anne | NA | United States |
| App Arch, Infra & Integration | | Thoo, Eric | APAC | Australia |
| App Arch, Infra & Integration | | Vincent, Paul | EMEA | United Kingdom |
| App Arch, Infra & Integration | | Zakheim, Betty | NA | United States |
| App Strategy & Governance | Team Manager | Gilpin, Mike | NA | United States |
| App Strategy & Governance | | Hotle, Matthew | NA | United States |
| App Strategy & Governance | | Klinect, Thomas | NA | United States |
| App Strategy & Governance | | Kyte, Andy | EMEA | United Kingdom |
| App Strategy & Governance | | Malinverno, Paolo | EMEA | Ireland |
| App Strategy & Governance | | Mangi, Luis | LA | Brazil |
| App Strategy & Governance | | Norton, David | EMEA | United Kingdom |
| App Strategy & Governance | | O'Neill, Mark | NA | United States |
| App Strategy & Governance | | Swanton, Bill | NA | United States |
| App Strategy & Governance | | Van Der Zijden, Stefan | EMEA | Netherlands |
| App Strategy & Governance | | Wan, Deacon D.K D.K. | APAC | Hong Kong |
| Digital Workplace | Group Team Manager | Hafner, Bob | NA | Canada |
| Digital Workplace | | Andrews, Whit | NA | United States |
| Digital Workplace | | Austin, Tom | NA | United States |
| Digital Workplace | | Cain, Matthew | NA | United States |
| Digital Workplace | | Elliot, Bern | NA | United States |
| Digital Workplace | | Rozwell, Carol | NA | United States |
| DW, Content & Insight | Team Manager | Koehler-Kruener, Hanns | EMEA | Germany |
| DW, Content & Insight | | Basso, Monica | EMEA | Italy |
| DW, Content & Insight | | Emmott, Stephen | EMEA | United Kingdom |
| DW, Content & Insight | | Hobert, Karen | NA | United States |
| DW, Content & Insight | | Murphy, Jim | NA | United States |
| DW, Content & Insight | | Woodbridge, Michael | EMEA | United Kingdom |
| DW, UC & Collaboration | | Tay, Gavin | APAC | Singapore |

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| | Manager Level | AssociateName | Region | Country |
|-------------------------------|--------------------|-------------------------|--------|----------------|
| DW, UC & Collaboration | Team Manager | Miller, Paul | NA | United States |
| DW, UC & Collaboration | | Blood, Steve | EMEA | Spain |
| DW, UC & Collaboration | | Drakos, Nikos | EMEA | Spain |
| DW, UC & Collaboration | | Fasciani, Mike | NA | United States |
| DW, UC & Collaboration | | Gotta, Mike | NA | United States |
| DW, UC & Collaboration | | Harrison, Simon | EMEA | United Kingdom |
| DW, UC & Collaboration | | Kraus, Drew | NA | United States |
| DW, UC & Collaboration | | Mann, Jeffrey | EMEA | Netherlands |
| DW, UC & Collaboration | | Preset, Adam | NA | United States |
| Applications Japan | Team Manager | Horiuchi, Hideaki | APAC | Japan |
| Applications Japan | | Ichishi, Tatsuya | APAC | Japan |
| Applications Japan | | Iijima, Kimihiko | APAC | Japan |
| Applications Japan | | Katayama, Harutoshi | APAC | Japan |
| Applications Japan | | Kawabe, Kensuke | APAC | Japan |
| Applications Japan | | Motoyoshi, Koji | APAC | Japan |
| Applications Japan | | Shiga, Katsushi | APAC | Japan |
| Customer Apps | Group Team Manager | Nelson, Scott | NA | United States |
| Customer Apps | | Guseva, Irina | NA | United States |
| Customer Apps | | Hansen, Ilona | EMEA | Germany |
| Customer Apps | | Hilbert, Melissa | NA | United States |
| Customer Apps | | MacComascaigh, Mick | EMEA | Germany |
| Customer Apps | | Phifer, Gene | NA | United States |
| Customer Apps | | Sussin, Jenny | NA | United States |
| Customer Apps | | Thompson, Ed | EMEA | United Kingdom |
| Customer Apps | | Travis, Tad | NA | United States |
| Customer Apps | | Zijadic, Adnan | NA | United States |
| E-Commerce Apps | Team Manager | Alvarez, Gene | NA | United States |
| E-Commerce Apps | | Daigler, Jason | NA | United States |
| E-Commerce Apps | | Gillespie, Penny | NA | United States |
| E-Commerce Apps | | Klock, Christina | NA | United States |
| E-Commerce Apps | | Lewis, Mark | NA | United States |
| E-Commerce Apps | | Lowndes, Mike | EMEA | United Kingdom |
| E-Commerce Apps | | Shen, Sandy | APAC | China |
| Customer Service Applications | Team Manager | Collins, Kimberly | NA | United States |
| Customer Service Applications | | Davies, Jim | EMEA | United Kingdom |
| Customer Service Applications | | Huang, Olive | APAC | Australia |
| Customer Service Applications | | LeBlanc, Nadine | NA | United States |
| Customer Service Applications | | Manusama, Brian Patrick | EMEA | Netherlands |
| Customer Service Applications | | Maoz, Michael | NA | United States |
| Customer Service Applications | | Robinson, Jim | NA | United States |

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| | Manager Level | AssociateName | Region | Country |
|------------------------------|---------------------------|-------------------------|--------|----------------------|
| Data & Analytics | | | | |
| | Group Team Manager | Casonato, Regina | EMEA | Italy |
| | | Logan, Debra | EMEA | United Kingdom |
| Data Management | Team Manager | Bertram, Ian | APAC | Australia |
| Data Management | | Adrian, Merv | NA | United States |
| Data Management | | Beyer, Mark | NA | United States |
| Data Management | | Edjlali, Roxane | EMEA | France |
| Data Management | | Feinberg, Donald | LA | Brazil |
| Data Management | | Friedman, Ted | NA | United States |
| Data Management | | Greenwald, Rick | NA | United States |
| Data Management | | Heudecker, Nick | NA | United States |
| Data Management | | Ronthal, Adam | NA | Canada |
| Data Management | | Selvage, Mei | NA | United States |
| Data Management | | Walker, Simon | EMEA | United Kingdom |
| Data Management | | Zaidi, Ehtisham | APAC | India |
| CDO Leadership | Group Team Manager | Bugajski, Joseph M. | NA | United States |
| CDO Leadership | | Buytendijk, Frank | NA | United States |
| CDO Leadership | | Laney, Douglas | NA | United States |
| CDO Leadership | | Rollings, Mike | NA | United States |
| CDO Leadership | | White, Andrew | NA | United States |
| Office of CDO & Governance | Team Manager | Faria, Mario | NA | United States |
| Office of CDO & Governance | | Clougherty Jones, Lydia | NA | United States |
| Office of CDO & Governance | | De Simoni, Guido | EMEA | Italy |
| Office of CDO & Governance | | Judah, Saul | EMEA | United Kingdom |
| Office of CDO & Governance | | Logan, Valerie | NA | United States |
| Office of CDO & Governance | | Moran, Michael | NA | United States |
| Office of CDO & Governance | | O'Kane, Bill | NA | United States |
| Bus Analytics & Data Science | Team Manager | Chandler, Neil | EMEA | United Kingdom |
| Bus Analytics & Data Science | | Brethenoux, Erick | NA | United States |
| Bus Analytics & Data Science | | Chien, Melody | APAC | China |
| Bus Analytics & Data Science | | Howson, Cindi | NA | United States |
| Bus Analytics & Data Science | | Idoine, Carlie | NA | United States |
| Bus Analytics & Data Science | | Krensky, Peter | NA | United States |
| Bus Analytics & Data Science | | Linden, Alexander | EMEA | Germany |
| Bus Analytics & Data Science | | Richardson, James | EMEA | United Kingdom |
| Bus Analytics & Data Science | | Sallam, Rita | NA | United States |
| Bus Analytics & Data Science | | Sicular, Svetlana | NA | United States |
| Bus Analytics & Data Science | | Tapadinhas, Joao | EMEA | United Arab Emirates |

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| | Manager Level | AssociateName | Region | Country |
|-----------------------------------|--------------------|----------------------|--------|----------------|
| Applied Analytics | Team Manager | Oestreich, Thomas | EMEA | Germany |
| Applied Analytics | | Davis, Melissa | NA | United States |
| Applied Analytics | | Heizenberg, Jorgen | EMEA | Netherlands |
| Applied Analytics | | Herschel, Gareth | NA | United States |
| Applied Analytics | | Schlegel, Kurt | NA | United States |
| Applied Analytics | | Schulte, W. Roy | NA | United States |
| EA/Tech Innovation and PPM | | | | |
| | Group Team Manager | McCoy, David | NA | United States |
| | | Burke, Brian | EMEA | United Kingdom |
| Program & Port Mgmt | Team Manager | Apfel, Audrey | NA | United States |
| Program & Port Mgmt | | Coelho, Michelle | NA | United States |
| Program & Port Mgmt | | Handler, Robert | NA | United States |
| Program & Port Mgmt | | Kopcho, Joanne | NA | United States |
| Program & Port Mgmt | | Light, Matt | NA | United States |
| Program & Port Mgmt | | Mieritz, Lars | EMEA | United Kingdom |
| Program & Port Mgmt | | Schoen, Mbula | EMEA | Germany |
| Program & Port Mgmt | | Stang, Daniel | NA | United States |
| EA/Business Architecture | Team Manager | Goldman, Matthew | NA | United States |
| EA/Business Architecture | | Allega, Philip | EMEA | United Kingdom |
| EA/Business Architecture | | Blosch, Marcus | APAC | New Zealand |
| EA/Business Architecture | | Brand, Saul | NA | United States |
| EA/Business Architecture | | Burton, Betsy | NA | United States |
| EA/Business Architecture | | McGovern, James | NA | United States |
| EA/Business Architecture | | Santos, Jack | NA | United States |
| Tech Innovation/CTO | Team Manager | Voudouris, Christos | EMEA | United Kingdom |
| Tech Innovation/CTO | | Cearley, David | NA | United States |
| Tech Innovation/CTO | | Kerremans, Marc | EMEA | Belgium |
| Tech Innovation/CTO | | Miers, Derek | EMEA | United Kingdom |
| Tech Innovation/CTO | | Scheibenreif, Don | NA | United States |
| Tech Innovation/CTO | | Searle, Samantha | EMEA | United Kingdom |
| Tech Innovation/CTO | | Walker, Mike | NA | United States |
| Infra & Operations | | | | |
| | Group Team Manager | Enck, John | NA | United States |
| | | Govekar, Milind | EMEA | United Kingdom |
| Compute | | Bittman, Thomas | NA | United States |
| Compute | | Bowers, Daniel | NA | United States |
| Compute | | Chandrasekaran, Arun | NA | United States |
| Compute | | Dawson, Philip | EMEA | United Kingdom |
| Compute | | Dekate, Chirag | NA | United States |
| Compute | | Weiss, George | NA | United States |

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|---------------------------|--------------------|-------------------|--------|----------------------|
| Infrastructure Strategies | | Blair, Ron | NA | United States |
| Infrastructure Strategies | | Cappuccio, David | NA | United States |
| Infrastructure Strategies | | Cecci, Henrique | LA | Brazil |
| Infrastructure Strategies | | Gill, Bob | NA | United States |
| Infrastructure Strategies | | Haynes, Tiny | EMEA | United Kingdom |
| Infrastructure Strategies | | Jaggers, Mark | NA | United States |
| Infrastructure Strategies | | Ji, Kevin | APAC | China |
| Infrastructure Strategies | | Leong, Lydia | NA | United States |
| Infrastructure Strategies | | Winser, Ross | EMEA | United Kingdom |
| Storage II | | Bala, Raj | NA | United States |
| Storage II | | Filks, Valdis | EMEA | Sweden |
| Storage II | | Landers, Garth | NA | United States |
| Storage II | | McArthur, John | NA | United States |
| Storage II | | Palmer, Julia | NA | United States |
| Storage II | | Rao, Santhosh | EMEA | United Arab Emirates |
| Storage II | | Rinnen, Pushan | NA | United States |
| Storage II | | Russell, Dave | NA | United States |
| Storage II | | Tirsu, Julian | NA | United States |
| Storage II | | Zaffos, Stanley | NA | United States |
| Network | | Benitez, Rafael | NA | United States |
| Network | | Corbett, Ted | NA | United States |
| Network | | Lerner, Andrew | NA | United States |
| Network | | Menezes, Bill | NA | United States |
| Network | | Munch, Bjarne | APAC | Australia |
| Network | | Rickard, Neil | EMEA | United Kingdom |
| Network | | Ruud, Katja | EMEA | Sweden |
| Network | | Toussaint, Mike | NA | United States |
| Network | | Young, Danellie | NA | United States |
| IT Operations | Group Team Manager | Coyle, David | NA | United States |
| IT Service Mgmt | | Doheny, Rich | NA | United States |
| IT Service Mgmt | | Gonzalez, Kenneth | NA | United States |
| IT Service Mgmt | | Holub, Ed | NA | United States |
| IT Service Mgmt | | Marquis, Hank | NA | United States |
| IT Service Mgmt | | Shetty, Siddharth | APAC | India |
| IT Service Mgmt | | Williams, Roger | NA | United States |

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|----------------------------|---------------|---------------------|--------|----------------|
| IT Operations | | Matchett, Chris | EMEA | United Kingdom |
| Compute | Team Manager | Chuba, Mike | NA | United States |
| Infrastructure | Team Manager | Brooks, Jeffrey | NA | United States |
| Network | Team Manager | Pierce, Lisa | NA | United States |
| Storage II | Team Manager | Mason, Robert | NA | United States |
| Infrastructure Strategies | Team Manager | Kumar, Rakesh | EMEA | United Kingdom |
| IT Service Automation I | Team Manager | Colville, Ronni | NA | United States |
| IT Service Automation I | | Cosgrove, Terrence | NA | United States |
| IT Service Automation I | | Fletcher, Colin | NA | United States |
| IT Service Automation I | | Head, Ian | EMEA | United Kingdom |
| IT Service Automation I | | Little, Christopher | NA | United States |
| IT Service Automation I | | Naegle, Robert | NA | United States |
| IT Service Automation I | | Smith, Dennis | NA | United States |
| IT Service Automation I | | Spafford, George | NA | United States |
| IT Service Monitoring I | Team Manager | Spivak, Gary | NA | United States |
| IT Service Monitoring I | | Bhalla, Vivek | EMEA | United Kingdom |
| IT Service Monitoring I | | Byrne, Pdraig | APAC | Australia |
| IT Service Monitoring I | | Cappelli, Will | EMEA | United Kingdom |
| IT Service Monitoring I | | Ganguli, Sanjit | NA | United States |
| IT Service Monitoring I | | Prasad, Pankaj | APAC | India |
| IT Service Monitoring I | | Rich, Charley | NA | United States |
| Infrastructure & Sec Japan | Team Manager | Nagashima, Yurika | APAC | Japan |
| Infrastructure & Sec Japan | | Abe, Yoshifumi | APAC | Japan |
| Infrastructure & Sec Japan | | Aoyama, Hiroko | APAC | Japan |
| Infrastructure & Sec Japan | | Hariu, Eri | APAC | Japan |
| Infrastructure & Sec Japan | | Ikeda, Takeshi | APAC | Japan |
| Infrastructure & Sec Japan | | Isoda, Yuichi | APAC | Japan |
| Infrastructure & Sec Japan | | Kimura, Yoji | APAC | Japan |
| Infrastructure & Sec Japan | | Mataga, Tadaaki | APAC | Japan |
| Infrastructure & Sec Japan | | Suzuki, Masaki | APAC | Japan |
| Infrastructure & Sec Japan | | Tazaki, Kenshi | APAC | Japan |
| Infrastructure & Sec Japan | | Yano, Kaoru | APAC | Japan |

Research Analyst Organizational Chart

As of 3/31/2018 (not including heritage CEB advisors)

| | Manager Level | AssociateName | Region | Country |
|---------------------------------|--------------------|-----------------------|--------|----------------|
| Mobile & Client Platforms | Team Manager | Smulders, Charles | NA | United States |
| Mobile & Client Platforms | | Bhat, Manjunath | APAC | Singapore |
| Mobile & Client Platforms | | Hill, Nathan | EMEA | United Kingdom |
| Mobile & Client Platforms | | Kleynhans, Stephen | NA | Canada |
| Mobile & Client Platforms | | Silva, Chris | NA | United States |
| Mobile & Client Platforms | | Silver, Michael | NA | United States |
| Mobile & Client Platforms | | Smith, Rob | EMEA | United Kingdom |
| Mobile & Client Platforms | | Taylor, Bryan | NA | United States |
| Mobile & Client Platforms | | Wallin, Leif-Olof | EMEA | Sweden |
| Midsize Enterprise | | | | |
| | Team Manager | Ruggero, Jose | NA | United States |
| | | Anavitarte, Luis | NA | United States |
| | | Browning, James | NA | United States |
| | | Cisek, Mike | NA | United States |
| | | Duncan, Alan D. | EMEA | United Kingdom |
| | | Fabbi, Mark | NA | Canada |
| | | Hestermann, Christian | EMEA | Germany |
| | | Mariano, Joe | NA | United States |
| | | Maurer, William | NA | United States |
| | | Rhame, Robert | EMEA | Germany |
| | | Schulte, Ansgar | EMEA | Italy |
| | | Troni, Federica | EMEA | Italy |
| | | Wynne, Neil | NA | United States |
| Security & Risk Mgmt | | | | |
| | Group Team Manager | Paulak, Eric Richard | NA | United States |
| | | Scholtz, Tom | EMEA | United Kingdom |
| Risk & Security Mgmt Programs | Team Manager | Byrnes, F. Christian | NA | United States |
| Risk & Security Mgmt Programs | | McMillan, Rob | APAC | Australia |
| Risk & Security Mgmt Programs | | Olyaei, Sam | NA | United States |
| Risk & Security Mgmt Programs | | Perkins, Earl | NA | United States |
| Risk & Security Mgmt Programs | | Pratap, Khushbu | NA | Canada |
| Risk & Security Mgmt Programs | | Stamper, Matthew | NA | United States |
| Risk & Security Mgmt Programs | | Voster, Wam | EMEA | Netherlands |
| Risk & Security Mgmt Programs | | Wheatman, Jeffrey | NA | United States |
| Risk & Security Mgmt Programs | | Witty, Roberta J | NA | United States |
| Risk & Security Mgmt Programs | | Zhang, Jie | NA | United States |

Research Analyst Organizational Chart

As of 3/31/2018 (not including heritage CEB advisors)

| | Manager Level | AssociateName | Region | Country |
|------------------------------|---------------|-----------------------|--------|----------------|
| Digital Workplace Security I | Team Manager | Casper, Carsten | EMEA | Germany |
| Digital Workplace Security I | | Firstbrook, Peter | NA | Canada |
| Digital Workplace Security I | | Girard, John | NA | United States |
| Digital Workplace Security I | | Henein, Nader | EMEA | United Kingdom |
| Digital Workplace Security I | | Horvath, Mark | NA | United States |
| Digital Workplace Security I | | McShane, Ian | EMEA | United Kingdom |
| Digital Workplace Security I | | Ouellet, Eric | NA | Canada |
| Digital Workplace Security I | | Tirosh, Ayal | NA | United States |
| Digital Workplace Security I | | Willemsen, Bart | EMEA | Netherlands |
| Digital Workplace Security I | | Zumerle, Dionisio | EMEA | France |
| Infra Protection | Team Manager | Nicolett, Mark | NA | United States |
| Infra Protection | | Bussa, Toby | NA | United States |
| Infra Protection | | D'Hoinne, Jeremy | EMEA | France |
| Infra Protection | | Hils, Adam | NA | United States |
| Infra Protection | | Kaur, Rajpreet | APAC | India |
| Infra Protection | | Kavanagh, Kelly | NA | United States |
| Infra Protection | | Lawson, Craig | APAC | Australia |
| Infra Protection | | Neiva, Claudio | LA | Brazil |
| Infra Protection | | Orans, Lawrence | NA | United States |
| Infra Protection | | Sadowski, Gorka | NA | United States |
| Infra Protection | | Shoard, Pete | EMEA | United Kingdom |
| Secure Business Enablement | Team Manager | Wagner, Ray | NA | United States |
| Secure Business Enablement | | Allan, Ant | EMEA | United Kingdom |
| Secure Business Enablement | | Gaetgens, Felix | EMEA | Spain |
| Secure Business Enablement | | Iverson, Brian | NA | United States |
| Secure Business Enablement | | Kampman, Kevin | NA | United States |
| Secure Business Enablement | | Kreizman, Gregg | NA | United States |
| Secure Business Enablement | | Lowans, Brian | EMEA | United Kingdom |
| Secure Business Enablement | | Mahdi, David | NA | Canada |
| Secure Business Enablement | | Meunier, Marc-Antoine | NA | United States |
| Cloud & IoT Security | Team Manager | Walls, Andrew | NA | United States |
| Cloud & IoT Security | | Care, Jonathan | EMEA | United Kingdom |
| Cloud & IoT Security | | Heiser, Jay | NA | United States |
| Cloud & IoT Security | | Huisman, Joanna | NA | United States |
| Cloud & IoT Security | | Luong, Danny | NA | United States |
| Cloud & IoT Security | | MacDonald, Neil | NA | United States |
| Cloud & IoT Security | | Phillips, Tricia | NA | United States |
| Cloud & IoT Security | | Riley, Steve | NA | United States |

Research Analyst Organizational Chart

As of 3/31/2018 (not including heritage CEB advisors)

| | Manager Level | AssociateName | Region | Country |
|-----------------------------------|---------------------------|--------------------------|--------|----------------|
| Sourcing & Vendor Mgmt | | | | |
| | Group Team Manager | Mitchell, Richard | EMEA | United Kingdom |
| | | Karamouzis, Frances | NA | United States |
| Contract Negotiation A | Team Manager | Bona, Alexa Marie-Louise | EMEA | United Kingdom |
| Contract Negotiation A | | Alexander, Melanie | NA | United States |
| Contract Negotiation A | | Hubbard, Dawn | NA | United States |
| Contract Negotiation A | | Liversidge, Jo | EMEA | United Kingdom |
| Contract Negotiation A | | Ryan, Bill | NA | United States |
| Contract Negotiation A | | Sacco, Roberto | EMEA | Italy |
| Contract Negotiation A | | Samolsky, Lori | NA | United States |
| Contract Negotiation A | | Wilkes, Rob | EMEA | United Kingdom |
| Procurement, Asset & Vend Mgt | Team Manager | Cohen, Linda | NA | United States |
| Procurement, Asset & Vend Mgt | | Ambrose, Christopher | NA | United States |
| Procurement, Asset & Vend Mgt | | Corsi, Matt | NA | United States |
| Procurement, Asset & Vend Mgt | | Ellery, Luke | APAC | Australia |
| Procurement, Asset & Vend Mgt | | Karalis, Yanni | NA | United States |
| Procurement, Asset & Vend Mgt | | Quillen, Eugene | NA | United States |
| Procurement, Asset & Vend Mgt | | Spencer, Joanne | EMEA | United Kingdom |
| Procurement, Asset & Vend Mgt | | Weinstein, Edward | NA | United States |
| Applications Services | Team Manager | Jivan, Ruby | NA | United States |
| Applications Services | | Di Capua, Fabio | EMEA | Germany |
| Applications Services | | Doering, Kris Alan | NA | United States |
| Applications Services | | Gove, Katie | EMEA | Denmark |
| Applications Services | | Longwood, Jim | APAC | Australia |
| Applications Services | | Stanley, Alan | NA | United States |
| Applications Services | | van der Heiden, Gilbert | EMEA | Netherlands |
| Applications Services | | Wilkins, Allan R. H. | NA | United States |
| Contract Negotiation B | Team Manager | Sullivan, Gayla | NA | United States |
| Contract Negotiation B | | Dixon, Christopher | NA | United States |
| Contract Negotiation B | | Ianni, Dolores | NA | United States |
| Contract Negotiation B | | Jepson, Ben | EMEA | United Kingdom |
| Contract Negotiation B | | Rosenberger, JoAnn | NA | United States |
| Contract Negotiation B | | Schafer, Rob | NA | United States |
| Contract Negotiation B | | Sienkowski, Marie | NA | United States |
| Contract Negotiation B | | Smith, James | NA | United States |
| Contract Negotiation B | | Wheelwright, Pamela | NA | United States |
| Contract Negotiation B | | White, Stephen | EMEA | United Kingdom |

Research Analyst Organizational Chart

As of 3/31/2018 (not including heritage CEB advisors)

| | Manager Level | AssociateName | Region | Country |
|------------------------------------|--------------------|--------------------------|--------|----------------|
| Infrastructure Services | Team Manager | Tramacere, Gianluca | EMEA | Italy |
| Infrastructure Services | | Barros, Daniel | NA | United States |
| Infrastructure Services | | Da Rold, Claudio | EMEA | Italy |
| Infrastructure Services | | Groombridge, David | EMEA | United Kingdom |
| Infrastructure Services | | Mishra, DD | APAC | India |
| Infrastructure Services | | Ray, Mark | NA | United States |
| Infrastructure Services | | Stoudt-Hansen, Stephanie | NA | United States |
| Sourcing Japan | Team Manager | Yamanoi, Satoshi | APAC | Japan |
| Sourcing Japan | | Adachi, Yuko | APAC | Japan |
| Sourcing Japan | | Ebina, Tsuyoshi | APAC | Japan |
| Sourcing Japan | | Katayama, Hiroyuki | APAC | Japan |
| Sourcing Japan | | Nakao, Akimasa | APAC | Japan |
| Tech Professionals Research | | | | |
| | Group Team Manager | Jones, Richard | NA | United States |
| GTP Research Planning I | | DeBeasi, Paul | NA | United States |
| GTP Research Planning I | | Hilgendorf, Kyle | NA | United States |
| GTP DC & Cloud Operations | | Delory, Paul | NA | United States |
| GTP DC & Cloud Operations | | Meinardi, Marco | EMEA | Switzerland |
| GTP DC & Cloud Operations | | Murray, Gregory | NA | United States |
| GTP DC & Cloud Operations | | Richard, Simon | NA | United States |
| GTP DC & Cloud Operations | | Siegfried, Gregg | NA | United States |
| GTP DC & Cloud Operations | | Toombs, Douglas | NA | United States |
| GTP DC & Cloud Operations | | Waite, Alan | APAC | Australia |
| GTP DC & Cloud Operations | | Watson, Richard | EMEA | Ireland |
| App Platform&Data Mgmt | Team Manager | Knipp, Eric | NA | United States |
| App Platform | | Brian, Danny | NA | United States |
| App Platform | | Dayley, Brad | NA | United States |
| App Platform | | Holz, Bill | NA | United States |
| App Platform | | Kenefick, Sean | NA | United States |
| App Platform | | Knoernschild, Kirk | NA | United States |
| App Platform | | Olliffe, Gary | EMEA | United Kingdom |
| App Platform&Data Mgmt | | Clayton, Traverse | NA | United States |
| App Platform&Data Mgmt | | Davis, Kyle | NA | United States |
| App Platform&Data Mgmt | | Delrieu, Bill | NA | United States |
| App Platform&Data Mgmt | | Fletcher, Chris | NA | United States |
| App Platform&Data Mgmt | | Hyde, Peter | EMEA | United Kingdom |
| App Platform&Data Mgmt | | Matheny, Kevin | NA | United States |
| App Platform&Data Mgmt | | Skowron, Jeffery | NA | United States |

Research Analyst Organizational Chart

As of 3/31/2018 (not including heritage CEB advisors)

| | Manager Level | AssociateName | Region | Country |
|--------------------------------|--------------------|-------------------|--------|----------------|
| Security&Risk Mgt Strategies I | Team Manager | Maiwald, Eric | NA | United States |
| Security&Risk Mgt Strategies I | | Amato, Jon | NA | United States |
| Security&Risk Mgt Strategies I | | Barros, Augusto | NA | Canada |
| Security&Risk Mgt Strategies I | | Bartley, Richard | NA | Canada |
| Security&Risk Mgt Strategies I | | Chuvakin, Anton | NA | United States |
| Security&Risk Mgt Strategies I | | de Boer, Mario | EMEA | Netherlands |
| Security&Risk Mgt Strategies I | | Fritsch, Joerg | EMEA | Netherlands |
| Security&Risk Mgt Strategies I | | Hevesi, Patrick | NA | United States |
| Security&Risk Mgt Strategies I | | Isbitski, Michael | NA | United States |
| Security&Risk Mgt Strategies I | | Krikken, Ramon | NA | United States |
| Security&Risk Mgt Strategies I | | Wonham, Mike | EMEA | United Kingdom |
| Collaboration and Content | Team Manager | Pray, Bill | NA | United States |
| Collaboration and Content | | Cannell, Larry | NA | United States |
| Collaboration and Content | | Cortner, Mark | NA | United States |
| Collaboration and Content | | Cox, Mike | EMEA | United Kingdom |
| Collaboration and Content | | Creese, Guy | NA | United States |
| Collaboration and Content | | Disabato, Michael | NA | United States |
| Collaboration and Content | | Garver, Andrew | NA | United States |
| Collaboration and Content | | Lockwood, Mark | NA | United States |
| Collaboration and Content | | Stewart, Darin | NA | United States |
| GTP Interactive Research Group | Group Team Manager | Reeves, Drue | NA | United States |
| GTP DC & Cloud Infrastructure | | Brisse, Matthew | NA | United States |
| GTP DC & Cloud Infrastructure | | Burton, Jim | NA | United States |
| GTP DC & Cloud Infrastructure | | Iams, Tony | NA | United States |
| GTP DC & Cloud Infrastructure | | Khnaser, Elias | NA | United States |
| GTP DC & Cloud Infrastructure | | Rozeman, Jerry | EMEA | Netherlands |
| GTP DC & Cloud Infrastructure | | Simpson, Nik | EMEA | United Kingdom |
| GTP DC & Cloud Infrastructure | | Troy, Angelina | NA | United States |
| GTP DC & Cloud Infrastructure | | Zilakakis, Zack | NA | United States |
| GTP Interactive Research Group | | Belak, Anna A | NA | United States |
| GTP Interactive Research Group | | Campbell, Brean | NA | United States |
| GTP Interactive Research Group | | Read, Jason | NA | United States |
| GTP Interactive Research Group | | Schafer, Ray | NA | United States |
| GTP DC & Cloud Operations | Team Manager | Cancila, Mindy | NA | United States |
| GTP Interactive Content I/O | Team Manager | Dun, Andrew | APAC | Australia |
| GTP Interactive Content I/O | | Dowling, Liam | APAC | Australia |
| GTP Interactive Content I/O | | Hobson, Michael | APAC | Australia |
| GTP Interactive Content I/O | | Ni, Anna | APAC | Australia |
| GTP Interactive Content I/O | | Petrosyan, Diana | APAC | Australia |
| GTP Interactive Content I/O | | Willmott, Glenn | APAC | Australia |
| GTP Interactive Content I/O | | Wong, Adrian | APAC | Australia |

Research Analyst Organizational Chart

As of 3/31/2018 (not including heritage CEB advisors)

| | Manager Level | AssociateName | Region | Country |
|--------------------------------|---------------|--------------------------|--------|----------------|
| GTP Data and Analytics | Team Manager | Lewis, Jason | NA | United States |
| GTP Data and Analytics | | Antelmi, Joseph | NA | United States |
| GTP Data and Analytics | | Barot, Soyeb | NA | United States |
| GTP Data and Analytics | | Cook, Henry | EMEA | United Kingdom |
| GTP Data and Analytics | | Craig, Thornton | NA | United States |
| GTP Data and Analytics | | Galli, Doreen | NA | United States |
| GTP Data and Analytics | | Heidt, Erik | NA | United States |
| GTP Data and Analytics | | Mohan, Sanjeev | NA | United States |
| GTP Data and Analytics | | Robison, Lyn | NA | United States |
| GTP Data and Analytics | | Sapp, Carlton | NA | United States |
| GTP Interactive Content DM/App | Team Manager | Ober, Chris | APAC | Australia |
| GTP Interactive Content DM/App | | Alvarado Ibarra, Katuska | APAC | Australia |
| GTP Interactive Content DM/App | | Aryal, Sushil | APAC | Australia |
| GTP Interactive Content DM/App | | Bain, Megan | APAC | Australia |
| GTP Interactive Content DM/App | | Goh, Su En | APAC | Australia |
| GTP Interactive Content DM/App | | Jamieson, Darryl | APAC | Australia |
| GTP Interactive Content DM/App | | Oliver, Miles | EMEA | United Kingdom |
| GTP Interactive Content DM/App | | Pratley, Kat | APAC | Australia |
| Identity & Access Management | Team Manager | Schacter, Philip | NA | United States |
| Identity & Access Management | | Diodati, Mark | NA | United States |
| Identity & Access Management | | Farahmand, Homan | NA | Canada |
| Identity & Access Management | | Rabinovich, Paul | NA | United States |
| Identity & Access Management | | Robinson, Lori | NA | United States |
| Identity & Access Management | | Ruddy, Mary | NA | United States |
| Identity & Access Management | | Wahlstrom, Erik | EMEA | Sweden |

Research Analyst Organizational Chart

As of 3/31/2018 (not including heritage CEB advisors)

| | Manager Level | AssociateName | Region | Country |
|--------------------------------------|--------------------|----------------------|--------|---------------|
| L2 | | | | |
| APAC | | | | |
| | Team Manager | Bailey, Danielle | NA | United States |
| APAC Research | | Deng, Han | NA | United States |
| APAC Research | | Douglas, Yo | NA | United States |
| APAC Research | | Flora, Elizabeth | NA | United States |
| APAC Research | | Liu, Wenyan | NA | United States |
| APAC Research | | Turley, Ariane | NA | United States |
| Beauty | | | | |
| | Group Team Manager | McLean, Mabel | NA | United States |
| | | An, Amber | NA | United States |
| | | Gross, Chelsea | NA | United States |
| Research Beauty II | Team Manager | Edelman, Rebecca | NA | United States |
| Research Beauty II | | Arroyo-Ramirez, Aime | NA | United States |
| Research Beauty II | | Groody, Katie | NA | United States |
| Research Beauty II | | Lee, Karen | NA | United States |
| Research Beauty II | | Reichelson, Sheri | NA | United States |
| Big Box Dept Stores & CPG | | | | |
| | Group Team Manager | Bright, Chad | NA | United States |
| Research Big Box Dept Stores | Team Manager | Gehani, Tom | NA | United States |
| Client Strat Big Box Dept Strs | | Biscan, Courtney | NA | United States |
| Client Strat Big Box Dept Strs | | Lear, Carly | NA | United States |
| | Team Manager | Malsheimer, Taylor | NA | United States |
| | | Platnick, Nathan | NA | United States |
| Client Strategy CPG I | Team Manager | Matthews, Jacob | NA | United States |
| Client Strategy CPG I | | Amna, Dur e Aziz | NA | United States |
| Research CPG | Team Manager | Zeidler, Benjamin | NA | United States |
| Research CPG | | Bureau, Nicolas | NA | United States |
| Research CPG | | Fishman, Mark | NA | United States |
| Research CPG | | Herur, Shagun | NA | United States |
| Research CPG | | Rabinowe, Aaron | NA | United States |
| Research Big Box Dept Stores I | Team Manager | Duffy, William | NA | United States |
| Research Big Box Dept Stores I | | Carlborg, Griffin | NA | United States |
| Research Big Box Dept Stores I | | Mack, Evan | NA | United States |
| Client Strategy Beauty | | | | |
| | Team Manager | Fisher, Jane | NA | United States |
| | | Benares, Sofia | NA | United States |
| | | Growney, Caroline | NA | United States |
| | | Romero, Ben | NA | United States |
| | | Skoczylas, Jessica | NA | United States |
| | | Willems, Alexia | NA | United States |

Research Analyst Organizational Chart

As of 3/31/2018 (not including heritage CEB advisors)

| | Manager Level | AssociateName | Region | Country |
|-------------------------------------|---------------|---------------------|--------|----------------|
| Creative, Marketing, Res Ops | | | | |
| Marketing I | | Farooqi, Alizah | NA | United States |
| Res Ops | Team Manager | Halbout, Melanie | NA | United States |
| Res Ops | | Chacra, Ryyan | NA | United States |
| Data Tech | | | | |
| Data Tech Product I | | Prati, Giulia | NA | United States |
| Data Tech Project I | Team Manager | Goyal, Nikhil | NA | United States |
| Emerging Sectors | | | | |
| | Team Manager | Gilbert, Colin | NA | United States |
| Client Strategy EM Sectors | | Silverman, Michael | NA | United States |
| Client Strategy EM Sectors | | Tarn, Jerry | NA | United States |
| Research Emerging Sectors | | Elder, Elizabeth | NA | United States |
| Research Emerging Sectors | | Stack, Cody | NA | United States |
| Research Emerging Sectors | | Torres, Grant | NA | United States |
| Europe | | | | |
| | | Dervyn, Jessica | EMEA | United Kingdom |
| | Team Manager | Sherard, Reid | NA | United States |
| | | Anker, Samuel | EMEA | United Kingdom |
| | | Ossola, Gregorio | EMEA | United Kingdom |
| | | Pyle, Will | EMEA | United Kingdom |
| | Team Manager | Tolbert, Ashley | EMEA | United Kingdom |
| | | Makhija, Amay | EMEA | United Kingdom |
| | Team Manager | Vandevoorde, Romain | EMEA | United Kingdom |
| | | Kim, Bo | EMEA | United Kingdom |

Research Analyst Organizational Chart

As of 3/31/2018 (not including heritage CEB advisors)

| | Manager Level | AssociateName | Region | Country |
|--|---------------------------|-------------------|--------|---------------|
| Intel, AIQ, Industry | | | | |
| | Group Team Manager | Neufeld, Evan | NA | United States |
| Research Intelligence | Team Manager | Froggatt, Michael | NA | United States |
| Research Intelligence | | Bakker, Evan | NA | United States |
| Research Intelligence | | Meng, Lili | NA | United States |
| Research Intelligence | | Tey, Adriel | NA | United States |
| Research AIQ | Team Manager | Smith, Cooper | NA | United States |
| Research AIQ | | Kalluri, Lakshmi | NA | United States |
| Research AIQ | | Khazi, Oweise | NA | United States |
| Luxury & Spec Retl Activewear | | | | |
| | Team Manager | Gray, Dana | NA | United States |
| | | Price, Lauren | NA | United States |
| Client Strat Spec Retl Actvewr | | Feldman, Ben | NA | United States |
| Client Strat Spec Retl Actvewr | | Lewin, Harrison | NA | United States |
| Research Luxury | | Lee, Brian | NA | United States |
| Research Luxury | | Ward, Emma | NA | United States |
| Research Luxury | | Yang, Christina | NA | United States |
| Operations Finance | | | | |
| | | Henderson, Hilcia | NA | United States |

Research Analyst Organizational Chart

As of 3/31/2018 (not including heritage CEB advisors)

| Manager Level | AssociateName | Region | Country |
|-------------------------------------|------------------------|--------|----------------|
| Marketing Leaders Research | | | |
| Group Team Manager | Hopkins, Julie | NA | United States |
| | Polk, Jennifer | NA | United States |
| Mrkting Leaders Research III | | | |
| Team Manager | Yates, Simon | NA | United States |
| | Brown, Marc | NA | United States |
| | Erickson, Laurel | NA | United States |
| | Golvin, Charles | NA | United States |
| | Mennella, Jane-Anne | NA | United States |
| | Newbold-Knipp, Kirsten | NA | United States |
| | Ray, Augie | NA | United States |
| | Ross, Christopher | NA | United States |
| | Wellman, Stephen | NA | United States |
| Mrkting Leaders Research IV | | | |
| Team Manager | Eubanks, Christi | NA | United States |
| | Foo Kune, Lizzy | NA | United States |
| | Frank, Andrew | NA | United States |
| | Kihn, Martin | NA | United States |
| | McIntyre, Ewan | EMEA | United Kingdom |
| | Meyers, James | NA | United States |
| | Shaw, Elizabeth | NA | United States |
| | Virzi, Anna Maria | NA | United States |
| Mrkting Leaders Research V | | | |
| Team Manager | Sarner, Adam | NA | United States |
| | Bloom, Benjamin | NA | United States |
| | Elkin, Noah | NA | United States |
| | McGuire, Michael | NA | United States |
| | Wilson, Jay | NA | United States |
| | Yeager, Bryan | NA | United States |

Research Analyst Organizational Chart

As of 3/31/2018 (not including heritage CEB advisors)

| Manager Level | AssociateName | Region | Country |
|--------------------------------------|---------------------|--------|---------|
| R&A Operations | | | |
| Research Data & Analytics | | | |
| Research Analyst Lab | Aggarwal, Achint | APAC | India |
| Research Analyst Lab | Bakshi, Chandini | APAC | India |
| Research Analyst Lab | Bhajanka, Prateek | APAC | India |
| Research Analyst Lab | Bharaj, Guneet | APAC | India |
| Research Analyst Lab | Chandra, Ranadip | APAC | India |
| Research Analyst Lab | Gupta, Aashish | APAC | India |
| Research Analyst Lab | Jain, Ankush | APAC | India |
| Research Analyst Lab | Sachdeva, Manav | APAC | India |
| Research Analyst Lab | Sethi, Neha | APAC | India |
| Research Analyst Lab | Vashisth, Shubhangi | APAC | India |

Research Analyst Organizational Chart

As of 3/31/2018 (not including heritage CEB advisors)

| Manager Level | AssociateName | Region | Country |
|-----------------------------|----------------------|--------|---------------|
| R&A Strategy | | | |
| Research Analyst Lab | | | |
| | Chumakov, Caroline | NA | United States |
| | Johns, Brock | NA | United States |
| | Judd, Mark | NA | United States |
| | Lozada, Cesar | NA | United States |
| | Medford, Brandon | NA | United States |
| | Preston, Robert | NA | United States |
| | Rosenstein, Noah | NA | United States |
| | Rotigel, Daniel | NA | United States |
| | Scheibmeir, Jim | NA | United States |
| | Schenck, Paul | NA | United States |
| | Schneider, Mitchell | NA | United States |
| | Trueman, Christopher | NA | United States |
| | Tsvyatkov, Ivo | NA | United States |

Research Analyst Organizational Chart

As of 3/31/2018 (not including heritage CEB advisors)

| Manager Level | AssociateName | Region | Country |
|---|---------------------|--------|----------------|
| Supply Chain Research | | | |
| GVP | Barrett, Jane | NA | United States |
| SC Industries & Programs | | | |
| Team Manager | Atwood, Mark | NA | United States |
| | Howard, Virginia | NA | United States |
| | Meyer, Stephen | NA | United States |
| | O'Connor, Thomas | APAC | Australia |
| | O'Daffer, Eric | NA | United States |
| | Vila-Parrish, Anita | NA | United States |
| SC Planning & Customer Service | | | |
| Team Manager | Poole, Chris | NA | United States |
| | Bailey, Simon | EMEA | United Kingdom |
| | Callinan, Lisa | EMEA | United Kingdom |
| | Coppinger, Beth | NA | United States |
| | Enright, Tom | EMEA | United Kingdom |
| | Griswold, Mike | NA | United States |
| | Lord, Paul | NA | United States |
| | Pukkila, Marko | NA | United States |
| | Quah, KC | NA | United States |
| | Suleski, Janet | NA | United States |
| | Youssef, Micheal | EMEA | United Kingdom |
| SC Source Make & Deliver | | | |
| Team Manager | Ruggles, Ken | NA | United States |
| | Aimi, Greg | NA | United States |
| | Cossio, Miguel | NA | United States |
| | Dominy, Michael | NA | United States |
| | Gonzalez, David | EMEA | Spain |
| | Jacobson, Simon | NA | United States |
| | Lippay, Laurel | NA | United States |
| | Lisica, James | APAC | Australia |
| | New, Sam | NA | United States |
| | Raman, Kamala | NA | United States |
| | Rogerson, Courtney | NA | United States |

Research Analyst Organizational Chart

As of 3/31/2018 (not including heritage CEB advisors)

| | Manager Level | AssociateName | Region | Country |
|---------------------------------|---------------|-------------------------|--------|----------------|
| SC Strategy and Enablers | | | | |
| | Team Manager | Steutermann, Steven | NA | United States |
| | | Aronow, Stan | NA | United States |
| | | Burkett, Mike | NA | United States |
| | | Chadwick, Ken | NA | United States |
| | | Fitzpatrick, Pam | NA | United States |
| | | Hofman, Debra | NA | United States |
| | | Loveland, Jennifer | EMEA | Sweden |
| | | Stiffler, Dana | NA | United States |
| | | Tohamy, Noha | NA | United States |
| SC Technology | | | | |
| | Team Manager | Dixon, John | EMEA | United Kingdom |
| | | De Muynck, Bart | NA | United States |
| | | Franzosa, Rick | NA | United States |
| | | Klappich, C. Dwight | NA | United States |
| | | McNeill, William | NA | United States |
| | | Payne, Tim | EMEA | United Kingdom |
| | | Pradhan, Alex | NA | United States |
| | | Salley, Amber | NA | United States |
| | | Stevens, Andrew Anthony | EMEA | United Kingdom |
| | | Titze, Christian | EMEA | Austria |
| | | Tunstall, Simon | EMEA | United Kingdom |
| SCM World Research | | | | |
| | Team Manager | Uskert, Michael | NA | United States |
| | | John, Geraint | EMEA | United Kingdom |
| | | Manenti, Pierfrancesco | EMEA | Italy |
| | | Morgan, Beth | EMEA | United Kingdom |
| | | Van Hull, Patrick | NA | United States |

Research Analyst Organizational Chart

As of 3/31/2018 (not including heritage CEB advisors)

| | Manager Level | AssociateName | Region | Country |
|------------------------------------|---------------------------|---------------------|--------|----------------|
| Tech & Service Provider | | | | |
| | SVP | Genovese, Yvonne | NA | United States |
| | | Newbury, Kenneth | NA | United States |
| | | Plummer, Daryl | NA | United States |
| | | Reynolds, Martin | NA | United States |
| Apps, Industries M&C | | | | |
| | Group Team Manager | Adams, Christine | NA | United States |
| Commercial Industries | Team Manager | Cournoyer, Susan | NA | United States |
| Commercial Industries | | Beams, Molly | NA | United States |
| Commercial Industries | | Brant, Kenneth | NA | United States |
| Commercial Industries | | Casey, Jeff | NA | United States |
| Commercial Industries | | Finkeldey, Derry | APAC | Australia |
| Commercial Industries | | Gupta, Anurag | NA | United States |
| Commercial Industries | | Kandaswamy, Rajesh | NA | United States |
| Commercial Industries | | Liu, Venecia | APAC | Taiwan |
| Commercial Industries | | Narisawa, Rika | APAC | Japan |
| Commercial Industries | | Sau, Moutusi | NA | United States |
| Commercial Industries | | Thielemann, Katell | NA | United States |
| Software Applications | Team Manager | Crawford, Steve | NA | United States |
| Software Applications | | Dharmasthira, Yanna | APAC | Indonesia |
| Software Applications | | Granetto, Bianca | EMEA | Italy |
| Software Applications | | Gupta, Neha | APAC | India |
| Software Applications | | Hare, Jim | NA | United States |
| Software Applications | | Poulter, Julian | EMEA | United Kingdom |
| Software Applications | | Rizzuto, John | NA | United States |
| Software Applications | | Roth, Craig | NA | United States |
| Software Applications | | Santoro, John | NA | United States |
| Software Applications | | Woodward, Alys | EMEA | United Kingdom |
| Software Applications I | Team Manager | Eschinger, Chad | NA | United States |
| Software Applications I | | Abbatatulla, Balaji | EMEA | United Kingdom |
| Software Applications I | | Anderson, Robert | NA | United States |
| Software Applications I | | Chamberlain, Jeff | NA | United States |
| Software Applications I | | Kostoulas, John | EMEA | United Kingdom |
| Software Applications I | | Montgomery, Nigel | EMEA | United Kingdom |
| Software Applications I | | Pang, Chris | EMEA | United Kingdom |
| Software Applications I | | Swinehart, Hai | NA | United States |
| Tech GTM & Digital Disruption | Group Team Manager | Sood, Rishi | NA | United States |

Research Analyst Organizational Chart

As of 3/31/2018 (not including heritage CEB advisors)

| | Manager Level | AssociateName | Region | Country |
|---------------------------------|--------------------|------------------------|--------|----------------|
| Digital Disruption | | Smith, David Mitchell | NA | United States |
| Digital Disruption | | Yockelson, David | NA | United States |
| Tech GTM Strategy | | Barnes, Hank | NA | United States |
| Tech GTM Strategy | | Buckley, Michele | NA | United States |
| Tech GTM Strategy | | McMurphy, Neil | APAC | Australia |
| Tech GTM Strategy | | Van Dam, Lars | NA | United States |
| TGTM Marketing,Product & Sales | Team Manager | Berkowitz, Todd | NA | United States |
| TGTM Marketing,Product & Sales | | Ferguson, Christy Uher | NA | United States |
| TGTM Marketing,Product & Sales | | Maziarka, Michael | NA | United States |
| TGTM Marketing,Product & Sales | | Paine, Mark | EMEA | United Kingdom |
| TGTM Marketing,Product & Sales | | Stanyer, Mark | EMEA | United Kingdom |
| TGTM Marketing,Product & Sales | | Trenk, Eric | NA | United States |
| Comm Service Providers I | | | | |
| | Group Team Manager | Fabricius, Frank | EMEA | Denmark |
| | | Foong, King | APAC | Singapore |
| CSP Technology | Team Manager | Gorina, Natalya | EMEA | Russia |
| CSP Technology | | Fabre, Sylvain | EMEA | United Kingdom |
| CSP Technology | | Forsman, Jouni | EMEA | France |
| CSP Technology | | Hahn, William | NA | United States |
| CSP Technology | | Keene, Ian | EMEA | United Kingdom |
| CSP Technology | | Kurth, Martina | EMEA | Germany |
| CSP Technology | | Liu, Peter | APAC | Singapore |
| CSP Technology | | Marimuthu, Ramesh | NA | United States |
| CSP Technology | | Nandan, Amresh | APAC | India |
| CSP Technology | | Porowski, Michael | NA | United States |
| CSP Technology | | Scholz, Norbert | EMEA | Germany |
| CSP Technology | | Takiishi, Kosei | APAC | Japan |
| Managed CSP Services | Team Manager | Korhonen, Sanna | EMEA | Finland |
| Managed CSP Services | | Arriandiaga, Pablo | EMEA | Spain |
| Managed CSP Services | | Betskov, Grigory | EMEA | Russia |
| Managed CSP Services | | Karki, Hanna | EMEA | Finland |
| Managed CSP Services | | Nygren, Toni | EMEA | Finland |
| Managed CSP Services | | Patrick, Charlotte | EMEA | United Kingdom |
| Managed CSP Services | | Sanz Castedo, Ibo | EMEA | Spain |
| Managed CSP Services | | Shetty, Harsha | APAC | India |
| Managed CSP Services | | Silvennoinen, Susanna | EMEA | Finland |
| Managed CSP Services | | Stjerna, Johanna | EMEA | Finland |
| Managed CSP Services | | Uden-Farboud, Lisa | EMEA | United Kingdom |
| Managed CSP Services | | Valdivia, Gaspar | EMEA | Spain |
| Managed CSP Services | | Zlotogorski, Monica | NA | United States |

Research Analyst Organizational Chart

As of 3/31/2018 (not including heritage CEB advisors)

| | Manager Level | AssociateName | Region | Country |
|-------------------------------|---------------------------|----------------------|--------|----------------|
| CSP Cloud & Comms App | Team Manager | Morrison, Scott | EMEA | United Kingdom |
| CSP Cloud & Comms App | | Chamberlin, Ted | NA | United States |
| CSP Cloud & Comms App | | Dewnarain, Gyanee | EMEA | United Kingdom |
| CSP Cloud & Comms App | | Dorosh, Mike | NA | United States |
| CSP Cloud & Comms App | | Eagle, Tom | NA | United States |
| CSP Cloud & Comms App | | Fernandez, Megan | NA | United States |
| CSP Cloud & Comms App | | Gorodetskiy, Petr | EMEA | Russia |
| CSP Cloud & Comms App | | Lowery, Craig | NA | United States |
| CSP Cloud & Comms App | | O'Connell, Daniel | NA | United States |
| CSP Cloud & Comms App | | Petri, Gregor | EMEA | Netherlands |
| CSP Cloud & Comms App | | To, Chee | APAC | Singapore |
| Global Forecasting III | | | | |
| | Group Team Manager | Gordon, Richard | EMEA | United Kingdom |
| | | Lovelock, John-David | NA | Canada |
| Forecast Mgmt | Team Manager | Djuran, Dalibor | NA | United States |
| Forecast Mgmt | | Cramoysan, Steve | EMEA | United Kingdom |
| Forecast Mgmt | | Dornan, Michael | EMEA | United Kingdom |
| Forecast Mgmt | | Lewis, Bryan | NA | United States |
| Forecast Mgmt | | Patel, Niketa | NA | United States |
| Forecast Mgmt | | Rinnen, Klaus-Dieter | NA | United States |
| Forecast Design I | Team Manager | Kjeldsen, Peter | EMEA | Denmark |
| Forecast Design I | | Hardcastle, Jonathon | EMEA | United Kingdom |
| Forecast Design I | | Reilly, Nolan | NA | United States |
| Forecast Design I | | Vasquez, Raphael | NA | United States |

Research Analyst Organizational Chart

As of 3/31/2018 (not including heritage CEB advisors)

| | Manager Level | AssociateName | Region | Country |
|--|---------------------------|----------------------|--------|----------------|
| Internet of Things | | | | |
| | Group Team Manager | Barber, John | NA | United States |
| | | Alaybeyi, Saniye | NA | United States |
| | | Castonguay, Andy | NA | United States |
| | | Havart-Simkin, Peter | NA | United States |
| | | Kim, Scot | NA | United States |
| Internet of Things III | | Hatton, Matt | EMEA | United Kingdom |
| Internet of Things I | Team Manager | Knox, Kevin | NA | United States |
| Internet of Things I | | Berthelsen, Emil | EMEA | United Kingdom |
| Internet of Things I | | Goodness, Eric | NA | United States |
| Internet of Things I | | Hoeppe, Alexander | EMEA | Germany |
| Internet of Things I | | Hung, Mark | NA | United States |
| Internet of Things I | | Lheureux, Benoit | NA | United States |
| Internet of Things I | | Nuttall, Nathan | NA | United States |
| Internet of Things I | | Pace, Barika | NA | United States |
| Internet of Things I | | Rueb, Denise | NA | United States |
| Internet of Things I | | Velosa, Alfonso | NA | United States |
| Internet of Things IV | | Markkanen, Aapo | EMEA | United Kingdom |
| Internet of Things II | Team Manager | Todd, Phil | EMEA | United Kingdom |
| Internet of Things II | | Arnott, Matt | EMEA | United Kingdom |
| Internet of Things II | | Chua, Godfrey | NA | United States |
| Internet of Things II | | Davenport, Jonathan | EMEA | United Kingdom |
| Internet of Things II | | Jones, Nick | EMEA | United Kingdom |
| Internet of Things II | | Middleton, Peter | NA | Canada |
| Internet of Things II | | Ranken, Margaret | EMEA | United Kingdom |
| Internet of Things II | | Sharpington, Kay | EMEA | United Kingdom |
| Internet of Things II | | Xiang, Milly | APAC | China |
| Internet of Things II | | Zimmerman, Tim | NA | United States |
| IT Svc Semis Electronics Invest | | | | |
| | Group Team Manager | Paquet, Raymond | NA | United States |
| T&SP Invest | | Mahon, Tim | NA | United States |
| T&SP Invest | | Marsala, Frank | NA | United States |
| T&SP Invest | | Neff, Andrew | NA | United States |
| T&SP Invest | | Notardonato, Sandra | NA | United States |
| T&SP Invest | | Woodyer, Adam | NA | United States |

Research Analyst Organizational Chart

As of 3/31/2018 (not including heritage CEB advisors)

| | Manager Level | AssociateName | Region | Country |
|------------------------------|--------------------|----------------------|--------|----------------|
| Managed Business & Tech Svcs | Team Manager | Anderson, Dane | NA | United States |
| Managed Business & Tech Svcs | | Ackerman, David | NA | United States |
| Managed Business & Tech Svcs | | Addy, Rob | EMEA | United Kingdom |
| Managed Business & Tech Svcs | | Anderson, Ed | NA | United States |
| Managed Business & Tech Svcs | | Graham, Colleen | NA | United States |
| Managed Business & Tech Svcs | | Huntley, Helen | NA | United States |
| Managed Business & Tech Svcs | | Nag, Sid | NA | United States |
| Managed Business & Tech Svcs | | Ng, Fred | APAC | Singapore |
| Managed Business & Tech Svcs | | Singh, TJ | APAC | New Zealand |
| Managed Business & Tech Svcs | | Tenneson, Christine | NA | United States |
| Managed Business & Tech Svcs | | Tornbohm, Cathy | EMEA | United Kingdom |
| Transf Bus & Tech Svcs | Team Manager | Britz, Bryan | NA | United States |
| Transf Bus & Tech Svcs | | Barton, Neil | EMEA | United Kingdom |
| Transf Bus & Tech Svcs | | Blackmore, Dean | EMEA | Belgium |
| Transf Bus & Tech Svcs | | Healey, Chrissy | NA | United States |
| Transf Bus & Tech Svcs | | Lo, Twiggy | APAC | Hong Kong |
| Transf Bus & Tech Svcs | | Matson, Susanne | EMEA | Sweden |
| Transf Bus & Tech Svcs | | Roy, Arup | APAC | India |
| Transf Bus & Tech Svcs | | Sawai, Misako | APAC | Japan |
| Transf Bus & Tech Svcs | | Sullivan, Patrick | NA | United States |
| Transf Bus & Tech Svcs | | Tan, Susan | NA | United States |
| Transf Bus & Tech Svcs | | Williams, Brendan | EMEA | United Kingdom |
| Semis & Electronics I | Group Team Manager | Phillips, Andrew | APAC | Taiwan |
| Semis & Electronics I | | Brocklehurst, George | EMEA | United Kingdom |
| Semis & Electronics I | | Gupta, Gaurav | NA | United States |
| Semis & Electronics I | | Norwood, Andrew | EMEA | United Kingdom |
| Semis & Electronics I | | Teng, Amy | APAC | Taiwan |
| Semis & Electronics I | | Yamaji, Masatsune | APAC | Japan |
| Semis & Electronics III | Team Manager | Ramamoorthy, Ganesh | APAC | India |
| Semis & Electronics I | | Wen, Claire | APAC | Taiwan |
| Semis & Electronics III | | Erensen, Jon | NA | United States |
| Semis & Electronics III | | Johnson, Bob | NA | United States |
| Semis & Electronics III | | Lee, Ben | APAC | Taiwan |
| Semis & Electronics III | | Priestley, Alan | EMEA | Germany |
| Semis & Electronics III | | Ray, Bill | EMEA | United Kingdom |
| Semis & Electronics III | | Sheng, Roger | APAC | China |
| Semis & Electronics III | | Unsworth, Joseph | NA | United States |
| Semis & Electronics III | | Wang, Brady | APAC | Taiwan |
| Semis & Electronics III | | Wang, Samuel | NA | United States |

Research Analyst Organizational Chart

As of 3/31/2018 (not including heritage CEB advisors)

| | Manager Level | AssociateName | Region | Country |
|--------------------------------|---------------------------|----------------------|--------|----------------|
| T&SP Data Center | | | | |
| | Group Team Manager | Benson, Karen | EMEA | France |
| TSP Security & Risk Management | Team Manager | Caminos, Michele | APAC | New Zealand |
| TSP Security & Risk Management | | Ahlm, Eric | NA | United States |
| TSP Security & Risk Management | | Contu, Ruggero | EMEA | Italy |
| TSP Security & Risk Management | | Deshpande, Sid | APAC | Singapore |
| TSP Security & Risk Management | | Gardner, Dale | NA | United States |
| TSP Security & Risk Management | | Kim, Elizabeth | APAC | Korea |
| TSP Security & Risk Management | | Kish, Deborah | NA | United States |
| TSP Security & Risk Management | | Litan, Avivah | NA | United States |
| TSP Security & Risk Management | | Pingree, Lawrence | NA | United States |
| TSP Security & Risk Management | | Taylor, Justin J | NA | United States |
| TSP Security & Risk Management | | Wheeler, John A. A. | NA | United States |
| Data Center Convergence | Team Manager | Lord, Katherine | NA | Canada |
| Data Center Convergence | | Canales, Christian | EMEA | France |
| Data Center Convergence | | Cheung, Matthew | APAC | Singapore |
| Data Center Convergence | | Corriveau, JP | NA | United States |
| Data Center Convergence | | Katsurashima, Wataru | APAC | Japan |
| Data Center Convergence | | Morency, John | NA | United States |
| Data Center Convergence | | Singh, Naresh | APAC | India |
| Data Center Convergence | | Skorupa, Joe | NA | United States |
| Data Center Convergence | | Warrilow, Michael | APAC | Australia |
| Data Center Convergence | | Yamada, Kiyomi | NA | United States |
| Data Center Convergence | | Zeng, Evan | APAC | Australia |
| Infrastructure Software | Team Manager | Mouldaia, Ahmed | EMEA | France |
| Infrastructure Software | | Adams, April | NA | United States |
| Infrastructure Software | | Bhullar, Bindi | EMEA | United Kingdom |
| Infrastructure Software | | Biscotti, Fabrizio | EMEA | United Kingdom |
| Infrastructure Software | | Dayley, Alan | NA | United States |
| Infrastructure Software | | De Silva, Federico | NA | United States |
| Infrastructure Software | | Dsilva, Vanitha | APAC | India |
| Infrastructure Software | | Palanca, Terilyn | NA | United States |

Research Analyst Organizational Chart

As of 3/31/2018 (not including heritage CEB advisors)

| | Manager Level | AssociateName | Region | Country |
|---------------------------------------|--------------------|-----------------------|--------|----------------|
| Infrastructure Software | Team Manager | Wurster, Laurie | NA | United States |
| Data Center Infra & Mgmt | Team Manager | Shulman, Lowell | NA | United States |
| Data Center Infra & Mgmt | | Cox, Roger | NA | United States |
| Data Center Infra & Mgmt | | Hewitt, Jeffrey | NA | United States |
| Data Center Infra & Mgmt | | Kim, Andrew | APAC | Korea |
| Data Center Infra & Mgmt | | Low, Suzie | APAC | Singapore |
| Data Center Infra & Mgmt | | MacLellan, Scot | EMEA | Italy |
| Data Center Infra & Mgmt | | Mishra, Naveen | APAC | India |
| Data Center Infra & Mgmt | | Monroe, John | NA | United States |
| Data Center Infra & Mgmt | | O'Connell, Adrian | EMEA | United Kingdom |
| Data Center Infra & Mgmt | | Patro, Santanu | APAC | India |
| Data Center Infra & Mgmt | | Tian, Uko | APAC | China |
| T&SP Personal Technologies | | | | |
| | Group Team Manager | Boon, Matthew | APAC | Australia |
| Personal Techs Evolution | Team Manager | Chapman, Jason | EMEA | United Kingdom |
| Personal Techs Evolution | | Atwal, Ranjit | EMEA | United Kingdom |
| Personal Techs Evolution | | Cozza, Roberta | EMEA | United Kingdom |
| Personal Techs Evolution | | Ekholm, Jessica | EMEA | United Kingdom |
| Personal Techs Evolution | | Escherich, Meike | EMEA | United Kingdom |
| Personal Techs Evolution | | Jump, Annette | EMEA | United Kingdom |
| Personal Techs Evolution | | Lam, Lai-Ling | APAC | Singapore |
| Personal Techs Evolution | | Mullen, Anthony | EMEA | United Kingdom |
| Personal Techs Evolution | | Tay, Lillian | APAC | Singapore |
| Personal Techs Evolution | | Von Manowski, Kristin | NA | United States |